

Captor Therapeutics

Skok w obszar CNS zwiększa wartość pipeline

Od początku 2022 roku Captor Therapeutics intensywnie realizował założenia rozwoju pipeline. W projekcie CT-01 Spółka ujawniła cele molekularne projektu (białka GSPT1 i SALL4) oraz przedstawiła dane *in vivo* wskazujące na skuteczną indukcję apoptozy celu molekularnego skutkującą regresją komórek nowotworowych w modelach zwierzęcych. Odczyty z badań „*proof-of-concept*” projektu CT-03 wykazały, że wiodący związek powoduje wydajną degradację białka MCL-1 w zwierzęcych modelach nowotworów, prowadząc do zmniejszenia lub całkowitej regresji guza. W naszej ocenie, solidne dane naukowe potwierdziły kompetencje badawcze i otworzyły możliwości partneringowe Captor. Partnerstwo z Ono Pharmaceutical znacznie rozszerza zakres prac badawczo-rozwojowych i zapewnia kolejny silny strumień finansowania badań. Naszym zdaniem Captor ma przed sobą jeszcze ważny okres kolejnego newsflow'u. Zakładamy, że najbardziej oczekiwanymi informacjami w ciągu najbliższych miesięcy będą: kolejne dane z rozwoju projektów CT-01 i CT-03 fazy IND-enabling studies, dane z badań *in vivo* w projekcie CT-02, ujawnienie celów molekularnych w projektach CT-02 oraz CT-04. Zakładamy również możliwość zawarcia kolejnych umów współpracy badawczych w 2023 roku. Aktualizując dane R&D projektów CTX oraz dodając nowy projekt współpracy badawczej z Ono Pharmaceutical, podwyższamy wycenę akcji Captor TP12M do 232,5 PLN/akcję z rekomendacją „Kupuj” (upside 37%).

Nowa ransakcja zwiększa wartość pipeline Captor. 14 listopada 2022 r. Captor Therapeutics i jedna z największych japońskich firm biotechnologicznych Ono Pharmaceutical ogłosili zawarcie umowy o wyłącznej współpracy w celu opracowania małych cząsteczek zdolnych do degradacji wspólnie uzgodnionego celu molekularnego, w obszarze chorób ośrodkowego układu nerwowego (ang. CNS). Umowa obejmuje wszystkie wskazania chorobowe spowodowane przez cel molekularny oraz nieograniczony terytorialny zakres współpracy. W naszej ocenie zawarta umowa jest szczególnie korzystna dla CTX ze względu na kompetencje biznesowe i komercyjacyjne Ono Pharmaceutical. W ramach współpracy CTX wejdzie w nowy obszar terapeutyczny na drodze rozwoju nowego projektu bez ponoszenia kosztów własnych i rozwinięciem kompetencji w wykorzystaniu platformy technologicznej w obszarze leków dedykowanych CNS. Współpraca zapewni również stabilny strumień finansowania CTX na drodze płatności kamieni milowych od Ono, może zaowocować również zawarciem kolejnych umów współpracy.

Pierwsza płatność dla CTX w terminie 30 dni od zawarcia umowy, kolejne płatności uzależnione są od realizacji celów badawczych. Zgodnie z umową Captor otrzyma pierwszą płatność po zawarciu umowy (płatność z góry, upfront) w ciągu 30 dni, Spółce przysługiwac będzie również refundacja prac badawczo-rozwojowych oraz płatności po zrealizowaniu kolejnych kamieni milowych – o łącznej wartości do 197mln EUR. Captor będzie również otrzymywał tantiemy z tytułu potencjalnej sprzedaży rynkowej leków (royalties). W naszych założeniach wycenowych zakładamy, że Captor może otrzymać ok. 2-3 mln EUR płatności upfront. Jako kolejne najbliższe płatności zakładamy, że CTX otrzyma milestone za selekcję związku wiodącego (zakładamy timing na koniec 2023 roku) oraz selekcję kandydatów do badań przedklinicznych (zakładamy termin 2025). Łącznie, w okresie 2023-2025 zakładamy otrzymanie płatności w kwocie 5mln EUR.

Wejście w nowy obszar terapeutyczny chorób CNS o dużych niezaspokojonych potrzebach medycznych. Captor i Ono Pharmaceutical zawarły umowę partnerską w celu opracowania małych cząsteczek (w naszych założeniach klejów molekularnych) zdolnych do degradacji celu molekularnego do leczenia chorób ośrodkowego układu nerwowego (CNS). W ramach współpracy CTX zapewni Ono dostęp do biblioteki opracowanych degradatorów oraz przystąpi do prac nad optymalizacją struktur i właściwości wybranych związków. W oparciu o platformę technologiczną CTX OptiGradeTM obie firmy będą opracowywać związki mające zastosowanie przede wszystkim w dziedzinie chorób neurodegeneracyjnych, na które obecnie nie ma skutecznej terapii. Naszym zdaniem możliwe wskazania terapeutyczne mogą objąć chorobę Alzheimera, Parkinsona lub inne pokrewne choroby z dysfunkcjami neurodegeneracyjnymi. Captor będzie odpowiedzialny za wczesny rozwój projektu (Drug Discovery, etap przedkliniczny), celem Ono będzie rozwój kliniczny i komercjalizacja projektu.

Wysoka wartość współpracy dla projektu wczesnej fazy. W naszych poprzednich raportach Captor, przedstawialiśmy założenia łącznych płatności partneringowych dla projektów R&D w przedziale od ok. 63mln EUR (dla projektu współpracy z Sosei Heptares, zawartego na etapie Drug Discovery) do ok. 330mln EUR (dla potencjalnego partneringu dla projektu CT-03, który w naszych założeniach może zostać zawarty na etapie badań klinicznych I fazy w 2024 r.). Wartość kontraktu Ono jest powyżej naszego średniego przedziału płatności zakładanego dla wszystkich projektów CTX i ponad dwukrotnie wyższa niż nasze założenia dla projektów wczesnej fazy (Drug Discovery). Wartość współpracy Captor z Ono oceniamy jako pozytywną, chociaż brak informacji o płatności upfront i wysokości royalties jest elementem ryzyka wycenowego. W naszych prognozach zakładamy, że pierwsza wpłata za CTX może wynieść około 1-2% wartości kontraktu (założenie oparte na porównywalnych transakcjach dla projektów na wczesnym etapie, w tym Nurix i Sanofi, Nurix i Gilead, Jianguo i Incyte, oraz ostatnia transakcja Ryvu i Exelixis). Zakładamy również, że innowacyjny obszar terapii opartych na TPD może przesądzić o atrakcyjnym poziomie tantiem, pomimo wczesnej fazy rozwoju projektu (zakładamy royalties na poziomie 10%).

Kolejne umowy partnerskie możliwe w 2023r. Projekty badawczo-rozwojowe Captor przebiegają obecnie zgodnie z harmonogramem. Naszym zdaniem jedyny wyjątek może dotyczyć projektu CT-03, w którym Captor wcześniej informował o możliwych opóźnieniach z powodu braku dostępności bloków syntezy chemicznej (raport bieżący Captor opublikowany w maju 2022 r.). CTX podtrzymuje plany wdrożenia projektów do etapu badań na pacjentach w 2023 roku. Spółka widzi rosnące zainteresowanie technologią TPD ze strony koncernów Big Phamy, co może wpłynąć na zawieranie kolejnych umów o współpracy badawczej lub sprzedaż własnych projektów w nadchodzących miesiącach.

Ważny newsflow ciągle w grze. Naszym zdaniem Captor ma przed sobą miesiące z ważnym okresem newsflow'owym. Najbardziej oczekiwane informacje w nadchodzących miesiącach w naszej ocenie obejmą rozwój projektów CT-01 i CT-03 z etapu badań IND-enabling studies (dane toksykologiczne i farmakologiczne z timingiem w 1H23), dane z badań *in vivo* w projekcie CT-02 (1Q23) oraz możliwe ujawnienie celów molekularnych w projektach CT-02 (1Q23) i CT-04 (23-3Q23). Zakładamy również możliwość zawarcia kolejnych umów współprac w 2H23.

Impakt wycenowy. Podpisanie umowy partnerskiej z Ono Pharmaceutical umożliwi wprowadzenie nowego projektu do pipeline CTX. W naszych założeniach modelowych szacujemy wartość projektu na 82mln PLN (18,8 PLN/akcję) przy łącznej wycenie akcji CTX 12M TP na 232,5 PLN/akcję (+37% wzrost). W naszej wycenie umieściliśmy kilka aktualizacji, w tym zaktualizowane dane dot. statusu projektów R&D.

Czynniki ryzyka. Do najważniejszych czynników ryzyka należą: 1) rezygnacja z dotychczasowych umów partneringowych lub brak podpisania kolejnych umów, 2) niepowodzenie w rozwoju nowych projektów lekowych, 3) brak dofinansowania kolejnych projektów lub ograniczona dostępność dofinansowania, 4) wzrost w konkurencji. Bardziej szczegółowy opis znajduje się na stronie 25.

Kupuj

(Poprzednia: Kupuj)

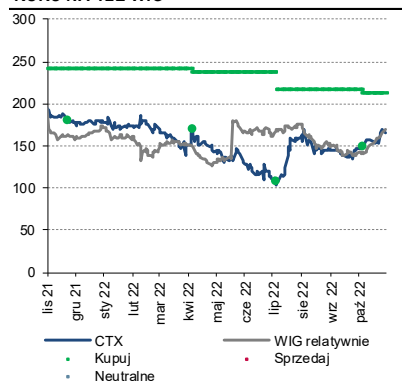
Cena docelowa: 232,5 PLN

Potencjał wzrostu: +37%

DANE SPÓŁKI

Ticker	CTX		
Sektor	Biotech & MedTech		
Kurs (PLN)	170		
52 tyg. min/max (PLN)	102,5 / 193,98		
średnioważona liczba akcji (mln szt.)	3,3		
Kapitalizacja (mln PLN)	554		
Free-float	47,6%		
Śr. obroty 3M (mln PLN)	0,11		
Zmiana kursu	1M	3M	1Y
	15,3%	6,6%	-10,5%

KURS NA TLE WIG



HISTORIA REKOMENDACJI

	Data	Wycena
Kupuj	20.10.2022	214
Kupuj	20.07.2022	218
Kupuj	20.04.2022	239
Kupuj	08.12.2021	243
Kupuj	20.10.2021	243
Kupuj	20.07.2021	234

AKCJONARIAT

	Udział %
Michał Walczak	22,0%
Paweł Holstinghausen Holsten	14,2%
Sylvain Cottens	8,2%
NN OFE	8,0%
Pozostali	47,6%

WAŻNE DATY

Raport 3Q22	24.11.2022
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ANALITYK

Katarzyna Kosiorrek

Captor Therapeutics

Bloomberg ticker

CTX PW

Recommendation

Buy

Target Price (PLN)

232,5

Current price (PLN)

166

Upside

37%

Previous recommendation

Buy

Previous target price (PLN)

213,4

Number of shares (m)

4,59

Market Cap (mPLN)

835

EV (mPLN)

725

Katarzyna Kosiorek

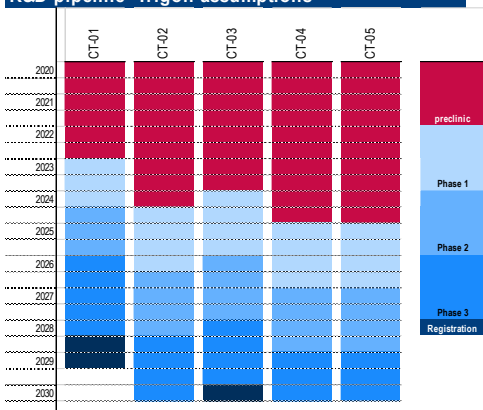
MARKET RATIOS	2020	2021	2022F	2023F	2024F
P/E (x)	-	-	-	-	-
P/E adj. (x)	-	-	-	-	-
P/BV (x)	-831,3	6,7	12,3	17,0	578,9

EV/EBITDA (x)	-	-	-	-	-
EV/EBITDA adj. (x)	-	-	-	-	-
EV/Sales (x)	-	181,9	33,3	30,4	63,5
FCF Yield (%)	0,0%	-2,8%	-1,1%	-2,6%	-4,2%
DY (%)	0,0%	0,0%	0,0%	0,0%	0,0%

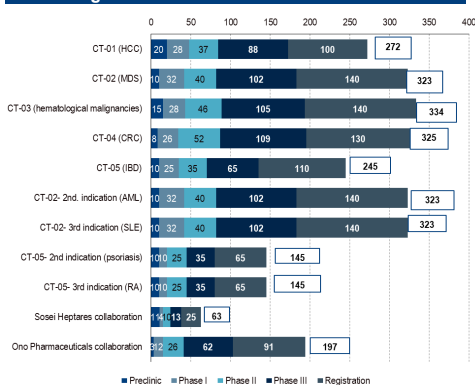
RATIOS	2020	2021	2022F	2023F	2024F
EPS (PLN)	-3,5	-9,1	-9,2	-10,5	-13,3
EPS adj. (PLN)	-3,5	-9,1	-9,2	-10,5	-13,3
DPS (PLN)	0,0	0,0	0,0	0,0	0,0
BVPS (PLN)	0,3	34,6	18,9	13,7	0,4

Number of shares (m)	3,6	3,6	4,6	3,6	3,6
Market Cap (mPLN)	835	835	1 067	835	835
EV (mPLN)	836	725	1 012	827	889

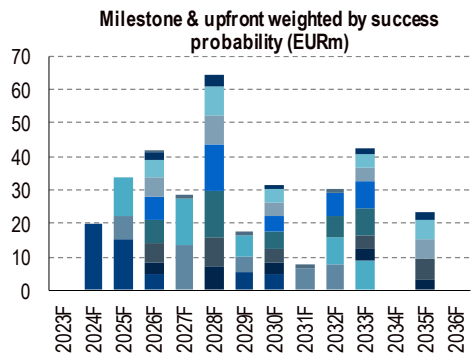
R&D pipeline- Trigon assumptions



Partnering transaction values



Partnering values weighted by success probability



P&L (mPLN)	2020	2021	2022F	2023F	2024F
Sales	0,0	4,0	23,4	27,2	14,0
COGS	12,2	35,9	65,5	63,8	59,5
Gross profit	--	--	--	--	--
EBITDA	-5,6	-24,5	-34,9	-27,3	-36,0
EBITDA adj.	-5,6	-24,5	-34,9	-27,3	-36,0
D&A	6,6	7,4	7,2	9,3	9,5
EBIT	-12,2	-31,9	-42,1	-36,6	-45,5
Gross profit	-12,7	-32,8	-42,3	-37,6	-47,6
Minority interest	0,0	0,0	0,0	0,0	0,0
Net profit	-12,7	-32,8	-42,3	-37,6	-47,6
Net profit adj.	-12,7	-32,8	-42,3	-37,6	-47,6

CASH FLOW STATEMENT (mPLN)	2020	2021	2022F	2023F	2024F
Cash flow from operations	-0,6	-28,8	-31,1	-28,4	-43,1
Cash flow from investing	-0,2	-5,1	-19,2	-7,0	-8,0
CAPEX	0,2	5,1	19,4	7,0	8,0
Cash flow from financing	-0,9	140,9	-0,1	-0,2	25,4
Dividend	0,0	0,0	0,0	0,0	0,0
FCF	-0,4	-23,6	-11,7	-21,4	-35,1
Net cash flow	-1,7	107,0	-50,4	-35,7	-25,7

BALANCE SHEET (mPLN)	2020	2021	2022F	2023F	2024F
ASSETS	25,8	143,3	106,3	80,6	69,1
PPE	12,2	12,2	12,6	14,4	24,4
Goodwill	0,0	0,0	0,0	0,0	0,0
Intangible assets	0,1	0,2	0,1	0,1	0,1
Cash and equivalents	10,7	117,6	67,2	31,6	5,8
EQUITY AND LIABILITIES	25,8	143,3	106,3	80,6	69,1
Equity	-1,0	124,1	86,7	49,0	1,4
Minority shareholders capital	0,0	0,0	0,0	0,0	0,0
Interest-bearing liabilities	12,4	8,2	12,0	24,0	60,0
Net debt	1,8	-109,4	-55,2	-7,6	54,2
Net working capital	-1,4	9,1	3,9	3,9	3,9

OPERATING INDICATORS	2020	2021	2022F	2023F	2024F
Sales growth (%)	-	-	-	-	-
EPS adj. growth (%)	-	-	-	-	-
Gross profit margin (%)	-	-	-	-	-
EBITDA adj. margin (%)	-	-	-	-	-
Operating profit margin (%)	-	-	-	-	-
Net profit adj. margin (%)	-	-	-	-	-
ROE (%)	-	-	-	-	-
ROA (%)	-	-	-	-	-
CAPEX/Sales (%)	-	-	-	-	-
CAPEX/D&A (x)	-	-	-	-	-
Net debt/Equity	-	-	-	-	-
Net debt/EBITDA (x)	-	-	-	-	-
Cash conversion cycle (days)	-	-	-	-	-
Inventory turnover (days)	-	-	-	-	-
Receivables turnover (days)	-	-	-	-	-
Liabilities turnover (days)	-	-	-	-	-

Source: Company (historical data), Trigon Brokerage House (forecasts)

Investment theses update

New partnering transaction boosting the value of Captor pipeline. On November 14, 2022. Captor Therapeutics and one of the biggest Japan's biotech Ono Pharmaceutical announced an exclusive collaboration agreement to develop small molecules capable of degrading a mutually agreed molecular target, primarily in the field of central nervous diseases (CNS). The agreement covers all human disease indications caused by the molecular target and unlimited territorial scope of cooperation. In our opinion, the concluded agreement is valuable for CTX especially for business and commercialization abilities of Ono Pharmaceutical. In collaboration process CTX will launch into new therapeutic areas by the new project development without its own costs and will develop additional expertise in applying its TPD platform to CNS drugs. The collaboration will also improve CTX's financial position and may result in obtaining further financing of milestones payments from Ono and subsequent projects commercialisations.

Entering new therapeutic area of CNS diseases with high unmet medical needs. Captor and Ono Pharmaceutical have entered into a partnering agreement to develop small molecules (in our assumptions molecular glues) capable of degrading a molecular target for the treatment of central nervous system (CNS) diseases based on the CTX Optigrade™ technology platform. As part of the cooperation, CTX will provide to Ono access to the library of developed degraders and will proceed work on structures and properties optimization for the selected compounds. The aim of the cooperation is the development of compounds applicable primarily in the field of neurodegenerative diseases, for which there is currently no effective therapy. In our opinion, possible therapeutic indications may be related to Alzheimer's, Parkinson's or other related neurodegenerative dysfunctions. Captor will be responsible for the early project development (Drug Discovery, pre-clinical stage), Ono's goal will be clinical development and commercialization of the project.

Ono Pharmaceutical – one of the biggest innovative Japan's biotech with 11.8bln USD Market Cap. Ono Pharmaceutical (TYO: 4528, NASDAQ:OPHY) is one of the largest pharmaceutical companies in Japan with a capitalization of approximately USD 11.8 billion. The company focuses its activity in the areas of oncology, autoimmune diseases, nervous system and other selected areas (including gynaecology, diabetology, cardiology, pulmonology). It has over 40 registered drugs sold globally and on selected markets, as well as a rich history of cooperation with the largest Big Pharma entities (including BMS, Novartis, Amgen, AstraZeneca, Gilead, Pfizer, Merck). The company employs over 1,700 employees, revenues in 2021. amounted to USD 2.9 billion with a net profit of approximately USD 540 million. With partnering agreement, Captor has entered into an agreement with one of the Top50 largest global pharmaceutical companies, implementing the business assumptions announced during the IPO and confirming its competence in the development of compounds in the technology of targeted protein degradation thanks to the use of the innovative Optigrade™ technological platform. In our opinion, the concluded agreement is particularly beneficial due to the innovative potential of business partner that will enable CTX to enter new therapeutic areas and may result in the conclusion of additional cooperation agreements by identifying novel degraders targeting CNS-related proteins.

First payment for CTX under 30 days from contract conclusion, next payments will depend on research goals achievement. Under the cooperation agreement, Captor will receive first payment upon conclusion of the contract (up-front payment) within 30 days, Captor will be also eligible to R&D works reimbursement and additional payments after completing subsequent milestones - with a total value of up to EUR 197m. Captor will also receive a royalties payments from the potential drug market sales. Ono, on the other hand, will receive the exclusive right to license the further development and commercialization of the drug candidate. In our valuation assumptions, we believe that CTX may receive approx. EUR 2-3m for the upfront payment (that will recognized within 30 days from contract conclusion) and will be entitled to receive further payments for the lead compound selection (we assume the timing for the end of 2023) and the preclinical candidate selection (we assume the timing for 2025) with the additional 2023-2025 milestone payments at approx. EUR 5 million.

Possibility of intensive project development without negative impact on CTX pipeline.

The molecular target being the subject of cooperation is well validated scientifically, but so far its therapeutic use has been limited due to the limitations of conventional forms of therapy (e.g. lack of permeability of the blood-brain barrier for antibodies, high toxicity for small inhibitors). The CTX's high-throughput engine of Optigrade™ platform with the scientific validation of the molecular target should be an advantage in efficient project development. The novel research cooperation will not affect the development of other projects in the CTX pipeline. Ono's experience in the development of new drugs may be a factor supporting the CTX's competences in the development of its own projects.

Next partnering agreements possible in 2023. The Captor's R&D projects are currently proceeding according to schedules. In our opinion, the only exception can be related to CT-03 project, in which Captor has previously informed about possible delays due to unavailability of chemical synthesis blocks (Captor current report published in May 2022). CTX maintains plans to implement projects to the stage of research on patients in 2023. The company sees growing interest in the TPD technology on the part of Pharma concerns, which may influence the conclusion of further research cooperation agreements or the sale of own projects in the coming months.

Partnering parameters vs Trigon's assumptions. In our previous valuation reports for Captor, we presented assumptions of the total partnering payments from approx. EUR 63m (for the project of cooperation with Sosei Heptares, concluded at the Drug Discovery stage) to approx. EUR 330m (for CT-03 project partnering that in our assumptions may be concluded at the stage of phase I clinical trials in 2024). The value of the Ono contract is above the our average payment range assumed for all CTX projects and more than twice as high as our assumptions for early-stage projects. We consider the value of Captor's partnering with Ono as positive, although the lack of information regarding upfront payments and the royalties rate makes the valuation approach difficult. In our forecasts, we assume that the first payment for CTX can ranged about 1-2% of the total contract value (the assumption is based on comparable partnering transactions for early-stage projects, including Nurix and Sanofi, Nurix and Gilead, Jiangsu and Incyte, or the last transaction of Ryvu and Exelixis). We also assume that the innovative landscape of TPD-based therapies may determine the attractive level of royalties, despite the early stage of the project development (we assume royalties at the level of 10%).

Valuation impact. The signing of the partnering agreement with Ono Pharmaceutical enables the introduction of a new project to the CTX pipeline. In our model assumptions we see the project valuation at PLN 82m (18.8 PLN/share) with a total CTX's 12M TP share valuation at 232.5 PLN/share (+36% upside).

CTX: the sum of the parts (SOTP) method valuation.

	mPLN	Valuation		Valuation (PLNm)*			Valuation* (%)		
		PLN/share	%	Deal value	Royalties	TV	Deal value	Royalties	TV
CT-01 (HCC)	161,2	37,0	16%	129,5	24,9	6,7	13%	2%	1%
CT-02 (MDS, AML, SLE)	229,6	52,7	23%	209,3	15,2	5,1	21%	2%	1%
CT-03 (hematological malignancies)	237,5	54,5	24%	94,2	108,8	34,4	9%	11%	3%
CT-04 (CRC)	38,3	8,8	4%	34,6	2,7	1,1	3%	0%	0%
CT-05 (IBD)	233,4	53,5	23%	133,9	71,0	28,5	13%	7%	3%
Sosei Heptares collaboration	17,9	4,1	2%	17,2	0,5	0,2	2%	0%	0%
Ono Pharmaceuticals collaboration	86,6	19,9	9%	21,9	50,6	12,1	2%	5%	1%
R&D pipeline valuation	1004	230	100%	641	274	88	64%	27%	9%
R&D costs	-210,0								
Net cash (2Q22)	87,1								
CTX equity valuation PLNm	882								
CTX share valuation PLN/share	202,2								
TP 12M = 232.5 PLN/share									

* valuation without R&D costs;

Source: Trigon Brokerage House

Risk factors. The most important risk factors include: 1) resignation from current partnering agreements or failure to sign further contracts, 2) failure in the development of new drug projects, 3) failure to obtain subsidies for further projects or limited availability of grants, 4) increase in competition on research platforms. A more detailed description is on page 25.

Valuation

MAIN ASSUMPTIONS:

- 1) The presented valuation of Captor Therapeutics R&D pipeline is based on the rNPV method (risk-weighted net present value), which is the basic method of valuation of biotechnology companies in the initial stage of development. This method is a modification of the DCF valuation by the probability of the success of the molecule's transition to the next phase of research, and ultimately also registration;
- 2) The forecast period we have adopted is 2023-2043.
- 3) The valuation takes into account 5 projects from the Captor's R&D portfolio, based on the criterion of project advancement or the likelihood of signing a partnering agreement:
 - a) **CT-01** – a drug candidate in the treatment of hepatocellular carcinoma, allowing for an elimination of cancer stem cells by an induced degradation of an oncogenic transcription factor (class: molecular glue);
 - b) **CT-02** – a ligand-class compound of ligases with a potential use in the treatment of autoimmune diseases and blood cancers (class: molecular glue);
 - c) **CT-03** – development of the first-in-the-class low molecular weight compound targeting Bcl-2 family protein degradation in haematological cancer treatment (class: BID)
 - d) **CT-04** – development of the first-in-the-class drug candidate, a small molecule degrader, in colorectal cancer treatment (class: BID)
 - e) **CT-05** – development of a drug candidate in the targeted protein degradation technology for the treatment of inflammatory bowel disease (IBD), psoriasis and RA (class: BID)
 - f) **Project of cooperation with Sosei Heptares** - a project involving the development of drugs targeting the degradation of GPCR protein receptors in the indication of inflammatory diseases of the digestive system, including inflammatory bowel disease (IBD).
 - g) **Project of cooperation with Ono Pharmaceuticals Heptares** - a project involving the development of drugs targeting the degradation of proteins in the indication of neurodegenerative diseases (CNS). In our valuation we adopted Anlheimer's, Parkinson's and other neurodegenerative diseases as a primary therapeutic indication.
- 4) The final valuation is the sum of the partial valuations (SOTP) for primary therapeutic objectives: CT-01: hepatocellular carcinoma; CT-02: myelodysplastic syndrome (MDS); CT-03: haematological cancers (multiple myeloma, leukemia, lymphomas); CT-04: CRC; CT-05: IBD, psoriasis, RA; partnering with Sosei Heptares (IBD); partnering with Ono Pharmaceuticals (CNS).
- 5) The presented likelihoods of success are grounded in the data published in scientific literature and industry reports (Cancer Drugs Are The Least Likely to Receive FDA Approval, www.fortune.com, May 2016 (clinical development) Nature Drug Reviews 2010, 2013 (pre-clinical phase));
- 6) We assume signing partnership agreements of disclosed CTX's projects at the stage of preclinical or Phase I development. From the moment of signing the partnering, we assume that the partner takes over the further development of the project and Captor does not bear any further costs of the project development. In collaboration agreements with Sosei Heptares and Ono Pharmaceuticals we also assume, that drug candidates developed in cooperation with Captor will enter further partnering licencing with Big

Pharma Players. For that purpose, we assume Captor's IP rights to the project developed with SOsei Heptares on 35%, in collaboration with Ono we assume partnering payments with EUR 197m and distribution of profits from the market sale of drugs in the form of CTX share at 3% (see valuation assumptions).

- 7) We assume that the costs of further R&D and clinical trials will be financed from our own funds, partnering payments and subsidies received. By the end of 2021, the Company received PLN ca. 91.5m of public subsidies under the ongoing development programs (remaining part is ca. PLN 84m). When proceeding with the development of projects, we assume that about 65% of further R&D costs will be covered by subsidies, with the rest supplemented by our own funds raised from the issue.
- 8) We assume CTX costs for the development of R&D projects within the framework of the distinguished therapeutic goals at the level of PLN 205m. In our forecasts, we adopted higher own costs of CT-04 project due to Captor's resignation of NCBR grant continuation (published in CTX's current report in October 2022).
- 9) When forecasting the potential sales of drugs developed by CTX after commercialization, we use sales statistics already available on the therapy market and data on their sales and / or market forecasts for the development of sales of new forms of therapy. We forecast sales until 2041.
- 10) We assume that the projects developed by CTX are protected by patents. The period of patent protection for a drug is 20 years from the moment of submitting the application for registration;
- 11) We assume the parameters of partnering contracts (upfront payment, biodollar value) at the level of 50% of the median value of comparable transactions in a given therapeutic area (discount to comparable transactions)
- 12) EUR / PLN exchange rate 4.8; EUR / USD for the purposes of determining the size of the market adopted at 0.98;
- 13) A risk premium specific to research projects was included in the probability of completing individual phases of clinical trials and reflected in the FCF calculation. The weighted average cost of capital of the Company (discount rate) was adopted at the level of 15% (assumption based on the analysis of companies from the biotechnology sector, New York Stern Database 2020);
- 14) Effective tax rate at the level of 19%;
- 15) The growth rate after the forecast period is -10% (patent cliff effect);

CTX: valuation assumptions.

Project	Preclinic	Phase I	Phase II	Phase III	Registration	Sales / royalties	Market size 2022 (EURm)	at registration (EURm)	Market share (%)	Peak sales EURm
CT-01 (HCC)										
Therapeutic area: hepatocellular carcinoma (oncology)										
phase duration (years)	0	1	1	3	1					
end of phase development	2023	2024	2025	2028	2029	2030				2035
upfront payment & milestone (EURm)	20	28	37	88	100	10.0%	783	3997	15.0%	1047
probability of success (%)*	85.0%	62.8%	24.6%	45.0%	82.4%			CAGR**		CAGR***
cum. probability of success. (%)	85%	53%	13%	6%	5%			17.7%		11.8%
CT-02 (MDS)										
Therapeutic area: MDS (oncology)										
phase duration (years)	0	2	2	2	1					
end of phase development	2024	2026	2028	2030	2031	2032				2037
upfront payment & milestone (EURm)	10	32	40	102	140	7.5%	1423	3176	3.0%	114
probability of success (%)*	65.0%	61.8%	28.7%	52.6%	86.4%			CAGR**		CAGR***
cum. probability of success. (%)	70%	43%	12%	7%	6%			5.5%		3.7%
CT-03 (hematological malignancies)										
Therapeutic area: hematological malignancies (oncology)										
phase duration (years)	0	2	2	3	1					
end of phase development	2024	2026	2028	2031	2032	2033				2038
upfront payment & milestone (EURm)	15	28	46	105	140	7.5%	52346	266224	3.0%	11272
probability of success (%)*	80.0%	61.8%	28.7%	52.6%	86.4%			CAGR**		CAGR***
cum. probability of success. (%)	80%	49%	14%	7%	6%			10.7%		7.1%
CT-04 (CRC)										
Therapeutic area: CRC (oncology)										
phase duration (years)	0	2	2	3	2					
end of phase development	2025	2027	2029	2032	2034	2035				2040
upfront payment & milestone (EURm)	8	26	52	109	130	7.5%	9264	21543	3.0%	757
probability of success (%)*	50.0%	62.8%	24.6%	45.0%	82.4%			CAGR**		CAGR***
cum. probability of success. (%)	50%	31%	8%	3%	3%			4.8%		3.2%
Captor's IP share	90%	90%	90%	90%	90%					
CT-05 (IBD)										
Therapeutic area: IBD (autoimmunology/inflammatory)										
phase duration (years)	0	2	2	3	2					
end of phase development	2025	2027	2029	2032	2034	2035				2040
upfront payment & milestone (EURm)	10	25	35	65	110	7.5%	13405	19145	1.0%	205
probability of success (%)*	55.0%	63.0%	31.7%	58.0%	83.0%			CAGR**		CAGR***
cum. probability of success. (%)	55%	35%	11%	6%	5%			2.0%		1.3%
CT-02- 2nd indication (AML)										
Therapeutic area: AML (oncology)										
phase duration (years)	0	2	2	2	1					
end of phase development	2025	2027	2029	2031	2032	2033				2038
upfront payment & milestone (EURm)	10	32	40	102	140	7.5%	1314	11309	10.0%	1788
probability of success (%)*	70.0%	61.8%	28.7%	52.6%	86.4%			CAGR**		CAGR***
cum. probability of success. (%)	70%	43%	12%	7%	6%			14.4%		9.6%
CT-02- 3rd indication (SLE)										
Therapeutic area: SLE (autoimmunology/inflammatory)										
phase duration (years)	0	2	2	2	1					
end of phase development	2025	2027	2029	2031	2032	2033				2038
upfront payment & milestone (EURm)	10	32	40	102	140	7.5%	162	463	15.0%	87
probability of success (%)*	70.0%	61.8%	28.7%	52.6%	86.4%			CAGR**		CAGR***
cum. probability of success. (%)	70%	43%	12%	7%	6%			6.8%		4.5%
CT-05- 2nd indication (psoriasis)										
Therapeutic area: psoriasis (autoimmunology/inflammatory)										
phase duration (years)	0	2	2	3	2					
end of phase development	2025	2027	2029	2032	2034	2035				2040
upfront payment & milestone (EURm)	10	25	35	65	110	7.5%	15863	58307	10.0%	7442
probability of success (%)*	55.0%	63.0%	31.7%	58.0%	83.0%			CAGR**		CAGR***
cum. probability of success. (%)	55%	35%	11%	6%	5%			7.5%		5.0%
CT-05- 3rd indication (RA)										
Therapeutic area: RA (autoimmunology/inflammatory)										
phase duration (years)	0	2	2	3	2					
end of phase development	2025	2027	2029	2032	2034	2035				2040
upfront payment & milestone (EURm)	10	25	35	65	110	7.5%	20151	34306	10.0%	3788
probability of success (%)*	55.0%	63.0%	31.7%	58.0%	83.0%			CAGR**		CAGR***
cum. probability of success. (%)	55%	35%	11%	6%	5%			3.0%		2.0%
Sosei Heptares collaboration										
Therapeutic area: IBD (autoimmunology/inflammatory)										
phase duration (years)	0	2	2	3	2					
end of phase development	2025	2027	2029	2032	2034	2035				2040
upfront payment & milestone (EURm)	11	28	39	72	120	7.5%	13405	19145	1.0%	205
probability of success (%)*	55.0%	63.0%	31.7%	58.0%	83.0%			CAGR**		CAGR***
cum. probability of success. (%)	55%	35%	11%	6%	5%			2.0%		1.3%
Captor's IP share	35%	35%	35%	35%	35%					
Ono Pharmaceuticals collaboration										
Therapeutic area: CNS (neurology)										
phase duration (years)	0	1	2	2	1					
end of phase development	2025	2026	2028	2030	2031	2032				2037
upfront payment & milestone (EURm)	3	12	26	62	91	10.0%	42790	118058	3.0%	4449
probability of success (%)*	50.0%	55.0%	29.0%	55.0%	87.0%			CAGR**		CAGR***
cum. probability of success. (%)	50%	28%	8%	4%	4%			7.0%		4.7%
Captor's IP share	100%	100%	100%	100%	100%					

* source: Cancer Drugs Are The Least Likely to Receive FDA Approval, www.fortune.com, maj 2016; ** CAGR for period from 2022 to registration; *** CAGR in period from registration to peak sales

Source: Trigon Brokerage House

Valuation. The presented valuation of Captor Therapeutics is based on the rNPV (risk-weighted net present value) method, which is the primary method of valuation of biotechnology companies developing innovative drug projects. This method is a modification of the DCF valuation by the probability of the success of the molecule's transition to the next phase of research, and ultimately also registration. Based on the rNPV method, we value the CTX's shares of 12M TP at PLN 232.5 / share (+ 37% upside).

Trigon's Captor Therapeutics valuation.

	Valuation			Valuation (PLNm)*			Valuation* (%)		
	mPLN	PLN/share	%	Deal value	Royalties	TV	Deal value	Royalties	TV
CT-01 (HCC)	161,2	37,0	16%	129,5	24,9	6,7	13%	2%	1%
CT-02 (MDS, AML, SLE)	229,6	52,7	23%	209,3	15,2	5,1	21%	2%	1%
CT-03 (hematological malignancies)	237,5	54,5	24%	94,2	108,8	34,4	9%	11%	3%
CT-04 (CRC)	38,3	8,8	4%	34,6	2,7	1,1	3%	0%	0%
CT-05 (IBD)	233,4	53,5	23%	133,9	71,0	28,5	13%	7%	3%
Sosei Heptares collaboration	17,9	4,1	2%	17,2	0,5	0,2	2%	0%	0%
Ono Pharmaceuticals collaboration	86,6	19,9	9%	21,9	50,6	12,1	2%	5%	1%
R&D pipeline valuation	1004	230	100%	641	274	88	64%	27%	9%
R&D costs	-210,0								
Net cash (2Q22)	87,1								
CTX equity valuation PLNm	882								
CTX share valuation PLN/share	202,2								
TP 12M = 232.5 PLN/share									

* valuation without R&D costs;

Source: Trigon Brokerage House

VALUATION SENSITIVITY ANALYSIS

In the analysis of the sensitivity of Captor's valuation, we distinguished key elements of the valuation of innovative drug projects, the change of which may significantly affect the valuation of the company's shares. These elements include: **1)** change in the value of a partnering transaction; **2)** change in the probability of success in completing clinical trials; **3)** change in the level of royalties from the sale of drugs; **4)** changing the level of potential market share and **5)** extending the duration of individual phases of clinical trials.

CTX: valuation sensitivity analysis.

Base assumptions	CT-01	CT-02	CT-03	CT-04	CT-05	P. Sosei	P. Ono Pharm	TOTAL
Biodollar value	272	970	334	325	735	269	195	
Cum. clinical succes rate	5%	6%	6%	3%	5%	5%	4%	
Royalties	10%	8%	8%	8%	8%	8%	10%	
Market share	15%	3%	3%	3%	1%	1%	3%	
Preclinic end	2023	2024	2024	2025	20258	2024	2025	
Base valuation (without R&D costs)								
Deal value	130	209	94	35	134	17	23	642
Royalties	25	15	109	3	71	1	52	275
TV	7	5	34	1	28	0	12	88
TOTAL	161	230	237	38	233	18	87	1004
Valuation change								
Deal value	-10%	-13	-21	-9	-3	-13	-2	-64
Clinical succes rate change	-1 p.p.	-9	-10	-26	-3	-25	-2	-75
Royalties	-1%	-19	-45	-60	-13	-22	-19	-177
Market share	-1%	-18,0	-44	-77	-13	-60	-19	-232
Preclinic end	+1 year	-27	-73	-81	-21	-93	-20	-316
Sensitivity analysis								
Deal value	-8%	-9%	-4%	-9%	-6%	-1%	-3%	-6%
Clinical succes rate change	-6%	-4%	-11%	-9%	-11%	-1%	-9%	-7%
Royalties	-12%	-19%	-25%	-33%	-10%	-11%	-33%	-18%
Market share	-11%	-19%	-32%	-35%	-26%	-11%	-35%	-23%
Preclinic end	-17%	-32%	-34%	-55%	-40%	-11%	-55%	-31%

Source: Trigon Brokerage House

CT-01

Basic assumptions:

- 1) **Primary therapeutic objective:** hepatocellular carcinoma
- 2) **Additional therapeutic indication:** –
- 3) **Current status of the project:** project at the IND-enabling studies stage; preclinic
- 4) **Date of first PCT patent application:** 2020
- 5) **Market size in 2022:** hepatocellular carcinoma (HCC): EUR 783m (source: *MarketDataForecast.com; Transparency Research.com*)
- 6) **CAGR (%) of the market:** 1) in the pre-registration period: 17.7%; 2) between registration and peak sales: 11.8% (assumption of a decline resulting from the introduction of new forms of treatment; own assumption)
- 7) **Peak sales:** HCC: 15% market share achieved 5 years after the registration (assumption based on sales forecasts and market shares in 2015–2020 for oncological drugs, source: GlobalData)
- 8) **Clinical trials – assumptions:** standard course of clinical trials for newly designed molecule in oncological indication (solid tumour)
- 9) **The duration of each phase and the probability of success in that phase:** 1) pre-clinical development: Nature Drugs Review 2013; 2) clinical development: Cancer Drugs Are The Least Likely to Receive FDA Approval, www.fortune.com, May 2016

Assumptions for valuation: CT-01 in hepatocellular carcinoma (HCC)

CT-01 (HCC)	Year	Upfront payment & milestone (mEUR)		cum. probability of success	probability of success
Preclinic phase	2023	20	7%	85%	85%
Phase I	2024	28	10%	53%	63%
Phase II	2025	37	13%	13%	25%
Phase III	2028	88	32%	6%	45%
Registration	2029	100	37%	5%	82%
Sales (1 year after registration)	2030				
Deal size (mEUR)		272	100%		
Market value in 2022 (mEUR)	783				
CAGR between 2019 and registration (%)	17.7%				
CAGR between registration and peak sales (%)	11.8%				
Peak sales (rok) - 5 year after registration	2035				
Market share (%)	15.0%	Deal value	Royalties	TV	
Royalties	10.0%	80%	15%	4%	
rNPV	161,2	129,5	24,9	6,7	

Source: Trigon Brokerage House

rNPV valuation: CT-01

CT-01 (HCC)	2023F	2024F	2025F	2026F	2027F	2028F	2029F	2030F	2031F	2032F	2033F	2034F	2035F	2036F	2037F	2038F	2039F	2040F	2041F	2042F	2043F
milestone	20,0	28,0	36,7	0,0	0,0	87,5	100,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0
Market size (EURm)	922	1 085	1 277	1 503	1 769	2 083	2 451	2 885	3 226	3 606	4 032	4 507	5 039	5 634	6 299	7 042	7 873	8 802	9 841	11 002	12 300
y/y		17,7%	17,7%	17,7%	17,7%	17,7%	17,7%	17,7%	11,8%	11,8%	11,8%	11,8%	11,8%	11,8%	11,8%	11,8%	11,8%	11,8%	11,8%	11,8%	11,8%
Market share (%)	0%	0%	0%	0%	0%	0%	0%	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%
peak sales curve	0%	0%	0%	0%	0%	0%	0%	10%	25%	50%	75%	90%	100%	100%	100%	100%	100%	100%	100%	100%	100%
sales (EURm)	0	0	0	0	0	0	0	43	121	270	454	608	756	845	945	1056	1181	1320	1476	1650	1845
Royalties	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	10,0%	10,0%	10,0%	10,0%	10,0%	10,0%	10,0%	10,0%	10,0%	10,0%	10,0%	10,0%	10,0%	10,0%
Royalties (EURm)	0,0	0,0	0,0	0,0	0,0	0,0	0,0	4,3	12,1	27,0	45,4	60,8	75,6	84,5	94,5	105,6	118,1	132,0	147,6	165,0	184,5
TOTAL	20,0	28,0	36,7	0,0	0,0	87,5	100,0	4,3	12,1	27,0	45,4	60,8	75,6	84,5	94,5	105,6	118,1	132,0	147,6	165,0	184,5
probability	85%	53%	13%	13%	13%	6%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%
milestone	17,0	14,9	4,8	0,0	0,0	5,2	4,9	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0
Royalties (EURm)	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,2	0,6	1,3	2,2	3,0	3,7	4,1	4,6	5,1	5,8	6,4	7,2	8,0	9,0
TOTAL	17,0	14,9	4,8	0,0	0,0	5,2	4,9	0,2	0,6	1,3	2,2	3,0	3,7	4,1	4,6	5,1	5,8	6,4	7,2	8,0	9,0
Total (PLNm)	81,6	71,7	23,1	0,0	0,0	24,8	23,4	1,0	2,8	6,3	10,6	14,2	17,7	19,8	22,1	24,7	27,6	30,9	34,5	38,6	43,1
Tax	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%
FCF (PLNm)	66,1	58,1	18,7	0,0	0,0	20,1	18,9	0,8	2,3	5,1	8,6	11,5	14,3	16,0	17,9	20,0	22,4	25,0	27,9	31,2	34,9
discount rate	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%
discount factor	0,87	0,76	0,66	0,57	0,50	0,43	0,38	0,33	0,28	0,25	0,21	0,19	0,16	0,14	0,12	0,11	0,09	0,08	0,07	0,06	0,05
DFCF	57,5	43,9	12,3	0,0	0,0	8,7	7,1	0,3	0,7	1,3	1,8	2,2	2,3	2,3	2,2	2,1	2,1	2,0	2,0	1,9	1,9
DFCF sum (min PLN)	154,5																				
growth rate in TV																					
Residual value (TV)																					
Present TV																					
Valuation (PLNm)	161,2																				

Source: Trigon Brokerage House

CT-02
Basic assumptions:

- 1) **Primary therapeutic objective:** haematological cancers (myelodysplastic syndrome (MDS))
- 2) **Additional therapeutic indications:** AML, SLE
- 3) **Current status of the project:** project at the stage of lead optimization; Drug Discovery phase
- 4) **Date of first PCT patent application:** 11.2019
- 5) **Market size in 2022:** MDS: EUR 1.423bln (*source: MarketWatch.com*)
- 6) **CAGR (%) of the market:** 1) in the pre-registration period: 5.5%; 2) between registration and peak sales: 3.7% (assumption of a decline resulting from the introduction of new forms of treatment; own assumption)
- 7) **Peak sales:** 3% market share achieved 5 years after the registration (assumption based on sales forecasts and market shares in 2015–2020 for oncological drugs, source: GlobalData)
- 8) **Clinical trials – assumptions:** standard course of clinical trials for newly designed molecule in oncological indication (haematological cancers)
- 9) **The duration of each phase and the probability of success in that phase:** 1) pre-clinical development: Nature Drugs Review 2013; 2) clinical development: Cancer Drugs Are The Least Likely to Receive FDA Approval, www.fortune.com, May 2016

Assumptions for valuation: CT-02 in myelodysplastic syndrome (MDS), acute myeloid leukemia (AML) and systemic lupus erythematosus (SLE)

CT-02 (MDS)	Year	Upfront payment & milestone (mEUR)		cum. probability of success	probability of success
Preclinic phase	2024	10	3%	70%	65%
Phase I	2026	32	10%	43%	62%
Phase II	2028	40	12%	12%	29%
Phase III	2030	102	31%	7%	53%
Registration	2031	140	43%	6%	86%
Sales (1 year after registration)	2032				
Deal size (mEUR)		323	100%		
Market value in 2022 (mEUR)	1 423				
CAGR between 2019 and registration (%)	6%				
CAGR between registration and peak sales (%)	4%				
Peak sales (rok) - 5 year after registration	2037				
Market share (%)	3,0%	Deal value	Royalties	TV	
Royalties	7,5%	98%	2%	0%	
rNPV	78.2	76.4	1.5	0.3	

CT-02- 2nd. indication (AML)	Year	Upfront payment & milestone (mEUR)		cum. probability of success	probability of success
Preclinic phase	2025	10	3%	70%	70%
Phase I	2027	32	10%	43%	62%
Phase II	2029	40	12%	12%	29%
Phase III	2031	102	31%	7%	53%
Registration	2032	140	43%	6%	86%
Sales (1 year after registration)	2033				
Deal size (mEUR)		323	100%		
Market value in 2022 (mEUR)	1 314				
CAGR between 2019 and registration (%)	14,4%				
CAGR between registration and peak sales (%)	9,6%				
Peak sales (rok) - 5 year after registration	2038				
Market share (%)	10,0%	Deal value	Royalties	TV	
Royalties	7,5%	79%	15%	5%	
rNPV	83,8	66,5	12,8	4,5	

CT-02- 3rd indication (SLE)	Year	Upfront payment & milestone (mEUR)		cum. probability of success	probability of success
Preclinic phase	2025	10	3%	70%	70%
Phase I	2027	32	10%	43%	62%
Phase II	2029	40	12%	12%	29%
Phase III	2031	102	31%	7%	53%
Registration	2032	140	43%	6%	86%
Sales (1 year after registration)	2033				
Deal size (mEUR)		323	100%		
Market value in 2022 (mEUR)	162				
CAGR between 2019 and registration (%)	6,8%				
CAGR between registration and peak sales (%)	4,5%				
Peak sales (rok) - 5 year after registration	2038				
Market share (%)	15,0%	Deal value	Royalties	TV	
Royalties	7,5%	98%	1%	0%	
rNPV	67,6	66,5	0,9	0,2	

Source: Trigon Brokerage House

CT-03

Basic assumptions:

- 1) **Primary therapeutic objective:** hematological cancers
- 2) **Additional therapeutic indications:** –
- 3) **Current status of the project:** project at the IND-enabling studies stage, preclinic
- 4) **Date of first PCT patent application:** –
- 5) **Market size in 2022:** hematological cancer: EUR 52.345bln (source: MarketWatch.com)
- 6) **CAGR (%) of the market:** 1) in the pre-registration period: 10.7%; 2) between registration and peak sales: 7.1% (assumption of a decline resulting from the introduction of new forms of treatment; own assumption)
- 7) **Peak sales:** haematological cancers: 3% market share achieved 5 years after the registration (assumption based on sales forecasts and market shares in 2015–2020 for oncological drugs, source: GlobalData)
- 8) **Clinical trials – assumptions:** standard course of clinical trials for newly designed molecule in oncological indication (haematological cancers)
- 9) **The duration of each phase and the probability of success in that phase:** 1) pre-clinical development: Nature Drugs Review 2013; 2) clinical development: Cancer Drugs Are The Least Likely to Receive FDA Approval, www.fortune.com, May 2016

Assumptions for valuation: CT-03 in hematological malignancies

CT-03 (hematological malignancies)	Year	Upfront payment & milestone (mEUR)		cum. probability of success	probability of success
Preclinic phase	2024	15	4%	80%	80%
Phase I	2026	28	8%	49%	62%
Phase II	2028	46	14%	14%	29%
Phase III	2031	105	31%	7%	53%
Registration	2032	140	42%	6%	86%
Sales (1 year after registration)	2033				
Deal size (mEUR)		334	100%		
Market value in 2022 (mEUR)	52 346				
CAGR between 2019 and registration (%)	10,7%				
CAGR between registration and peak sales (%)	7,1%				
Peak sales (rok) - 5 year after registration	2038				
Market share (%)	3,0%				
Royalties	7,5%	40%	46%	14%	
rNPV	237,5	94,2	108,8	34,4	

Source: Trigon Brokerage House

rNPV valuation: CT-03

CT-03 (hematological malignancies)	2023F	2024F	2025F	2026F	2027F	2028F	2029F	2030F	2031F	2032F	2033F	2034F	2035F	2036F	2037F	2038F	2039F	2040F	2041F	2042F	2043F
milestone	0,0	15,0	0,0	28,0	0,0	45,5	0,0	0,0	105,0	140,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0
Market size (EURm)	57 947	64 148	71 011	78 610	87 021	96 332	106 640	118 050	130 682	144 664	160 144	171 567	183 806	196 917	210 964	226 013	242 135	259 407	277 911	297 736	318 974
y/y		10,7%	10,7%	10,7%	10,7%	10,7%	10,7%	10,7%	10,7%	10,7%	7,1%	7,1%	7,1%	7,1%	7,1%	7,1%	7,1%	7,1%	7,1%	7,1%	7,1%
Market share (%)	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	3%	3%	3%	3%	3%	3%	3%	3%	3%	3%	3%
peak sales curve	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	10%	25%	50%	75%	90%	100%	100%	100%	100%	100%	100%
sales (EURm)	0	0	0	0	0	0	0	0	0	0	480	1287	2757	4431	5696	6780	7264	7782	8337	8932	9569
Royalties	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	7,5%	7,5%	7,5%	7,5%	7,5%	7,5%	7,5%	7,5%	7,5%	7,5%	7,5%
Royalties (EURm)	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	36,0	96,5	206,8	332,3	427,2	508,5	544,8	583,7	625,3	669,9	717,7
TOTAL	0,0	15,0	0,0	28,0	0,0	45,5	0,0	0,0	105,0	140,0	36,0	96,5	206,8	332,3	427,2	508,5	544,8	583,7	625,3	669,9	717,7
probability	0%	80%	80%	49%	49%	14%	14%	14%	7%	6%	6%	6%	6%	6%	6%	6%	6%	6%	6%	6%	6%
milestone	0,0	12,0	0,0	13,8	0,0	6,5	0,0	0,0	7,8	9,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0
Royalties (EURm)	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	2,3	6,2	13,3	21,4	27,5	32,8	35,1	37,6	40,3	43,2	46,3
TOTAL	0,0	12,0	0,0	13,8	0,0	6,5	0,0	0,0	7,8	9,0	2,3	6,2	13,3	21,4	27,5	32,8	35,1	37,6	40,3	43,2	46,3
Total (PLNm)	0,0	57,6	0,0	66,4	0,0	31,0	0,0	0,0	37,6	43,3	11,2	29,9	64,0	102,9	132,2	157,4	168,6	180,7	193,5	207,4	222,1
Tax	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%
FCF (PLNm)	0,0	46,7	0,0	53,8	0,0	25,1	0,0	0,0	30,5	35,1	9,0	24,2	51,8	83,3	107,1	127,5	136,6	146,3	156,8	168,0	179,9
discount rate	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%
discount factor	0,87	0,76	0,66	0,57	0,50	0,43	0,38	0,33	0,28	0,25	0,21	0,19	0,16	0,14	0,12	0,11	0,09	0,08	0,07	0,06	0,05
DFCF	0,0	35,3	0,0	30,8	0,0	10,9	0,0	0,0	8,7	8,7	1,9	4,5	8,4	11,8	13,2	13,6	12,7	11,8	11,0	10,3	9,6
DFCF sum (mln PLN)	203,0																				
growth rate in TV		-10%																			
Residual value (TV)		647,8																			
Present TV	34,4																				
Valuation (PLNm)	237,5																				

Source: Trigon Brokerage House

CT-04

Basic assumptions:

- 1) **Primary therapeutic objective:** colorectal cancer
- 2) **Captor's share in partnering payment except royalties: 90%** (10% belongs to key Captor's shareholders, more detailed description of the intellectual property division can be found in the CT-04 project description section)
- 3) **Current status of the project:** project at the lead optimization stage, Drug Discovery phase
- 4) **Date of first PCT patent application:** –
- 5) **Market size in 2022:** colorectal cancer (CRC): EUR 9.264bln (*source: Globenewswire.com*)
- 6) **CAGR (%) of the market:** 1) in the pre-registration period: 4.8%; 2) between registration and peak sales: 3.2% (assumption of a decline resulting from the introduction of new forms of treatment; own assumption)
- 7) **Peak sales:** CRC: 3% market share achieved 5 years after registration (assumption based on sales forecasts and market shares in 2013–2025 for CRC drugs, source: Global Data)
- 8) **Clinical trials – assumptions:** standard course of clinical trials for newly designed molecule in oncological indication (solid tumour)
- 9) **The duration of each phase and the probability of success in that phase:** 1) pre-clinical development: Nature Drugs Review 2013; 2) clinical development: Cancer Drugs Are The Least Likely to Receive FDA Approval, www.fortune.com, May 2016

Assumptions for valuation: CT-04 in colorectal cancer (CRC)

CT-04 (CRC)	Year	Upfront payment & milestone (mEUR)		cum. probability of success	probability of success
Preclinical phase	2025	8	2%	50%	50%
Phase I	2027	26	8%	31%	63%
Phase II	2029	52	16%	8%	25%
Phase III	2032	109	33%	3%	45%
Registration	2034	130	40%	3%	82%
Sales (1 year after registration)	2035				
Deal size (mEUR)		325	100%		
Captor's IP share		90%			
Market value in 2022 (mEUR)		9 264			
CAGR between 2019 and registration (%)		4,8%			
CAGR between registration and peak sales (%)		3,2%			
Peak sales (rok) - 5 year after registration		2040			
Market share (%)		3,0%			
		Deal value	Royalties	TV	
Royalties		7,5%	7%	3%	
rNPV		38,3	34,6	2,7	1,1

Source: Trigon Brokerage House

rNPV valuation: CT-04

CT-04 (CRC)	2023F	2024F	2025F	2026F	2027F	2028F	2029F	2030F	2031F	2032F	2033F	2034F	2035F	2036F	2037F	2038F	2039F	2040F	2041F	2042F	2043F
milestone	0,0	0,0	8,0	0,0	26,3	0,0	52,5	0,0	0,0	108,8	0,0	130,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0
Captor's IP share	90%	90%	90%	90%	90%	90%	90%	90%	90%	90%	90%	90%	90%	90%	90%	90%	90%	90%	90%	90%	90%
Market size (EURm)	9 709	10 175	10 663	11 175	11 711	12 273	12 862	13 480	14 127	14 805	15 516	16 260	17 041	17 866	18 730	19 629	19 948	20 586	21 245	21 924	22 631
y/y		4,8%	4,8%	4,8%	4,8%	4,8%	4,8%	4,8%	4,8%	4,8%	4,8%	4,8%	4,8%	3,2%	3,2%	3,2%	3,2%	3,2%	3,2%	3,2%	3,2%
Market share (%)	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	3%	3%	3%	3%	3%	3%	3%	3%	3%
peak sales curve	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	10%	25%	50%	75%	90%	100%	100%	100%	100%	100%
sales (EURm)	0	0	0	0	0	0	0	0	0	0	0	51	132	272	421	522	598	618	637	658	658
Royalties	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	7,5%	7,5%	7,5%	7,5%	7,5%	7,5%	7,5%	7,5%	7,5%
Royalties (EURm)	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	3,8	9,9	20,4	31,6	39,1	44,9	46,3	47,8	49,3	49,3
TOTAL	0,0	0,0	7,2	0,0	23,6	0,0	47,2	0,0	0,0	97,9	0,0	117,0	3,8	9,9	20,4	31,6	39,1	44,9	46,3	47,8	49,3
probability	0%	0%	50%	50%	31%	31%	8%	8%	8%	3%	3%	3%	3%	3%	3%	3%	3%	3%	3%	3%	3%
milestone	0,0	0,0	3,6	0,0	7,4	0,0	3,6	0,0	0,0	3,4	0,0	3,4	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0
Royalties (EURm)	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,1	0,3	0,6	0,9	1,1	1,3	1,3	1,4	1,4
TOTAL	0,0	0,0	3,6	0,0	7,4	0,0	3,6	0,0	0,0	3,4	0,0	3,4	0,1	0,3	0,6	0,9	1,1	1,3	1,3	1,4	1,4
Total (PLNm)	0,0	0,0	17,3	0,0	35,6	0,0	17,5	0,0	0,0	16,3	0,0	16,1	0,5	1,4	2,8	4,3	5,4	6,2	6,4	6,6	6,8
Tax	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%
FCF (PLNm)	0,0	0,0	14,0	0,0	28,8	0,0	14,2	0,0	0,0	13,2	0,0	13,0	0,4	1,1	2,3	3,5	4,4	5,0	5,2	5,3	5,5
discount rate	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%
discount factor	0,87	0,76	0,66	0,57	0,50	0,43	0,38	0,33	0,28	0,25	0,21	0,19	0,16	0,14	0,12	0,11	0,09	0,08	0,07	0,06	0,05
DCF	0,0	0,0	9,2	0,0	14,3	0,0	5,3	0,0	0,0	3,3	0,0	2,4	0,1	0,2	0,3	0,4	0,4	0,4	0,4	0,3	0,3
DCF sum (min PLN)	37,2																				
growth rate in TV	-10%																				
Residual value (TV)	19,8																				
Present TV	1,1																				
Valuation (PLNm)	38,3																				

Source: Trigon Brokerage House

CT-05
Basic assumptions:

- 1) **Primary therapeutic indication:** inflammatory bowel disease
- 2) **Additional therapeutic indication:** psoriasis, rheumatoid arthritis
- 3) **Current status of the project:** project at the stage of structure expansion for lead selection (*hit-to-lead*), Drug Discovery phase
- 4) **Market size in 2022:** inflammatory bowel disease (IBD): EUR 13.405bln (*source: MarketWatch.com*)
- 5) **CAGR (%) of the market:** 1) in the pre-registration period: 2.0%; 2) between registration and peak sales: 1.3% (assumption of a decline resulting from the introduction of new forms of treatment; own assumption)
- 6) **Peak sales:** autoimmune diseases: 1% market share achieved 5 years after the registration (assumption based on the market shares in 2014–2016 for RA drugs, source: Yahoo Finance)
- 7) **Clinical trials – assumptions:** standard course of clinical trials for newly designed molecule in the indication of autoimmune diseases.
- 8) **The duration of each phase and the probability of success in that phase:** 1) pre-clinical development: Nature Drugs Review 2013; 2) clinical development: Cancer Drugs Are The Least Likely to Receive FDA Approval, www.fortune.com, May 2016

Assumptions for valuation: CT-05 in inflammatory bowel disease (IBD), psoriasis and rheumatoid arthritis (RA)

CT-05 (IBD)	Year	Upfront payment & milestone (mEUR)		cum. probability of success	probability of success
Prelim phase		10	4%	55%	55%
Phase I	2027	25	10%	35%	63%
Phase II	2029	35	14%	11%	32%
Phase III	2032	65	27%	6%	58%
Registration	2034	110	45%	5%	83%
Sales (1 year after registration)	2035				
Deal size (mEUR)		245	100%		
Market value in 2022 (mEUR)	13 405				
CAGR between 2019 and registration (%)	2,0%				
CAGR between registration and peak sales (%)	1,3%				
Peak sales (rok) - 5 year after registration	2040				
Market share (%)	1,0%	Deal value	Royalties	TV	
Royalties	7,5%	95%	3%	1%	
rNPV	46,7	44,6	1,5	0,6	

CT-05- 2nd indication (psoriasis)	Year	Upfront payment & milestone (mEUR)		cum. probability of success	probability of success
Prelim phase	2025	10	4%	55%	55%
Phase I	2027	25	10%	35%	63%
Phase II	2029	35	14%	11%	32%
Phase III	2032	65	27%	6%	58%
Registration	2034	110	45%	5%	83%
Sales (1 year after registration)	2035				
Deal size (mEUR)		245	100%		
Market value in 2022 (mEUR)	15 863				
CAGR between 2019 and registration (%)	7,5%				
CAGR between registration and peak sales (%)	5,0%				
Peak sales (rok) - 5 year after registration	2040				
Market share (%)	10,0%	Deal value	Royalties	TV	
Royalties	7,5%	43%	40%	17%	
rNPV	104,7	44,6	42,4	17,7	

CT-05- 3rd indication (RA)	Year	Upfront payment & milestone (mEUR)		cum. probability of success	probability of success
Prelim phase	2025	10	4%	55%	55%
Phase I	2027	25	10%	35%	63%
Phase II	2029	35	14%	11%	32%
Phase III	2032	65	27%	6%	58%
Registration	2034	110	45%	5%	83%
Sales (1 year after registration)	2035				
Deal size (mEUR)		245	100%		
Market value in 2022 (mEUR)	20 151				
CAGR between 2019 and registration (%)	3,0%				
CAGR between registration and peak sales (%)	2,0%				
Peak sales (rok) - 5 year after registration	2040				
Market share (%)	10,0%	Deal value	Royalties	TV	
Royalties	7,5%	54%	33%	12%	
rNPV	81,9	44,6	27,0	10,2	

Source: Trigon Brokerage House

rNPV valuation: CT-05

CT-05 (IBD)	2023F	2024F	2025F	2026F	2027F	2028F	2029F	2030F	2031F	2032F	2033F	2034F	2035F	2036F	2037F	2038F	2039F	2040F	2041F	2042F	2043F	
milestone	0.0	0.0	10.0	0.0	25.0	0.0	35.0	0.0	0.0	65.0	0.0	110.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Market size (EURm)	13 673	13 946	14 225	14 510	14 800	15 096	15 398	15 706	16 020	16 340	16 667	17 001	17 341	17 572	17 806	18 043	18 284	18 528	18 775	19 025	19 279	
y/y		2,0%	2,0%	2,0%	2,0%	2,0%	2,0%	2,0%	2,0%	2,0%	2,0%	2,0%	2,0%	1,3%	1,3%	1,3%	1,3%	1,3%	1,3%	1,3%	1,3%	
Market share (%)	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	1%	1%	1%	1%	1%	1%	1%	1%	1%	
peak sales curve sales (EURm)	0	0	0	0	0	0	0	0	0	0	0	0	17	44	89	135	165	185	188	190	193	
Royalties	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	7,5%	7,5%	7,5%	7,5%	7,5%	7,5%	7,5%	7,5%	7,5%	
Royalties (EURm)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	1.3	3.3	6.7	10.1	12.3	13.9	14.1	14.3	14.5	
TOTAL	0.0	0.0	10.0	0.0	25.0	0.0	35.0	0.0	0.0	65.0	0.0	110.0	1.3	3.3	6.7	10.1	12.3	13.9	14.1	14.3	14.5	
probability milestone	0%	0%	55%	55%	35%	35%	11%	11%	6%	6%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	
Royalties (EURm)	0.0	0.0	5.5	0.0	8.7	0.0	3.8	0.0	0.0	4.1	0.0	5.8	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
TOTAL	0.0	0.0	5.5	0.0	8.7	0.0	3.8	0.0	0.0	4.1	0.0	5.8	0.1	0.2	0.4	0.5	0.7	0.7	0.7	0.7	0.8	
Total (PLNm)	0.0	0.0	26.4	0.0	41.6	0.0	18.5	0.0	0.0	19.9	0.0	27.9	0.3	0.8	1.7	2.6	3.1	3.5	3.6	3.6	3.7	
Tax	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	
FCF (PLNm)	0.0	0.0	21.4	0.0	33.7	0.0	14.9	0.0	0.0	16.1	0.0	22.6	0.3	0.7	1.4	2.1	2.5	2.9	2.9	2.9	3.0	

discount rate	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%
discount factor	0,87	0,76	0,66	0,57	0,50	0,43	0,38	0,33	0,28	0,25	0,21	0,19	0,16	0,14	0,12	0,11	0,09	0,08	0,07	0,06	0,05
DFCF	0.0	0.0	14.1	0.0	16.7	0.0	5.6	0.0	0.0	4.0	0.0	4.2	0.0	0.1	0.2	0.2	0.2	0.2	0.2	0.2	0.2
DFCF sum (mln PLN)	46,2																				
growth rate in TV																					
Residual value (TV)																					
Present TV																					0,6
Valuation (PLNm)																					46,7

CT-05- 2nd indication (psoriasis)	2023F	2024F	2025F	2026F	2027F	2028F	2029F	2030F	2031F	2032F	2033F	2034F	2035F	2036F	2037F	2038F	2039F	2040F	2041F	2042F	2043F
milestone	0.0	0.0	10.0	0.0	25.0	0.0	35.0	0.0	0.0	65.0	0.0	110.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Market size (EURm)	17 052	18 331	19 706	21 184	22 773	24 481	26 317	28 290	30 412	32 693	35 145	37 781	40 615	42 645	44 778	47 016	49 367	51 836	54 427	57 149	60 006
y/y		7,5%	7,5%	7,5%	7,5%	7,5%	7,5%	7,5%	7,5%	7,5%	7,5%	7,5%	5,0%	5,0%	5,0%	5,0%	5,0%	5,0%	5,0%	5,0%	5,0%
Market share (%)	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	10%	10%	10%	10%	10%	10%	10%	10%	10%
peak sales curve sales (EURm)	0	0	0	0	0	0	0	0	0	0	0	0	406	1066	2239	3526	4903	5184	5443	5715	6001
Royalties	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	7,5%	7,5%	7,5%	7,5%	7,5%	7,5%	7,5%	7,5%	7,5%
Royalties (EURm)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	30.5	80.0	167.9	264.5	333.2	388.8	408.2	428.6	450.0
TOTAL	0.0	0.0	10.0	0.0	25.0	0.0	35.0	0.0	0.0	65.0	0.0	110.0	30.5	80.0	167.9	264.5	333.2	388.8	408.2	428.6	450.0
probability milestone	0%	0%	55%	0%	35%	0%	11%	0%	0%	6%	0%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%
Royalties (EURm)	0.0	0.0	5.5	0.0	8.7	0.0	3.8	0.0	0.0	4.1	0.0	5.8	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
TOTAL	0.0	0.0	5.5	0.0	8.7	0.0	3.8	0.0	0.0	4.1	0.0	5.8	1.6	4.2	8.9	14.0	17.6	20.6	21.6	22.7	23.8
Total (PLNm)	0.0	0.0	26.4	0.0	41.6	0.0	18.5	0.0	0.0	19.9	0.0	27.9	7.7	20.3	42.6	67.1	84.6	98.7	103.6	108.8	114.2
Tax	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%
FCF (PLNm)	0.0	0.0	21.4	0.0	33.7	0.0	14.9	0.0	0.0	16.1	0.0	22.6	6.3	16.4	34.5	54.4	68.5	79.9	83.9	88.1	92.5

discount rate	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%
discount factor	0,87	0,76	0,66	0,57	0,50	0,43	0,38	0,33	0,28	0,25	0,21	0,19	0,16	0,14	0,12	0,11	0,09	0,08	0,07	0,06	0,05
DFCF	0.0	0.0	14.1	0.0	16.7	0.0	5.6	0.0	0.0	4.0	0.0	4.2	1.0	2.3	4.2	5.8	6.4	6.5	5.9	5.4	4.9
DFCF sum (mln PLN)	87,0																				
growth rate in TV																					
Residual value (TV)																					
Present TV																					17,7
Valuation (PLNm)																					104,7

CT-05- 3rd indication (RA)	2023F	2024F	2025F	2026F	2027F	2028F	2029F	2030F	2031F	2032F	2033F	2034F	2035F	2036F	2037F	2038F	2039F	2040F	2041F	2042F	2043F
milestone	0.0	0.0	10.0	0.0	25.0	0.0	35.0	0.0	0.0	65.0	0.0	110.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Market size (EURm)	20 756	21 378	22 020	22 680	23 361	24 062	24 783	25 527	26 293	27 082	27 894	28 731	29 593	30 185	30 788	31 404	32 032	32 673	33 326	33 993	34 673
y/y		3,0%	3,0%	3,0%	3,0%	3,0%	3,0%	3,0%	3,0%	3,0%	3,0%	3,0%	3,0%	2,0%	2,0%	2,0%	2,0%	2,0%	2,0%	2,0%	2,0%
Market share (%)	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	10%	10%	10%	10%	10%	10%	10%	10%	10%
peak sales curve sales (EURm)	0	0	0	0	0	0	0	0	0	0	0	0	296	755	1539	2355	2883	3267	3333	3399	3467
Royalties	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	7,5%	7,5%	7,5%	7,5%	7,5%	7,5%	7,5%	7,5%	7,5%
Royalties (EURm)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	22.2	56.6	115.5	176.6	216.2	245.0	249.9	254.9	260.0
TOTAL	0.0	0.0	10.0	0.0	25.0	0.0	35.0	0.0	0.0	65.0	0.0	110.0	22.2	56.6	115.5	176.6	216.2	245.0	249.9	254.9	260.0
probability milestone	0%	0%	55%	0%	35%	0%	11%	0%	0%	6%	0%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%
Royalties (EURm)	0.0	0.0	5.5	0.0	8.7	0.0	3.8	0.0	0.0	4.1	0.0	5.8	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
TOTAL	0.0	0.0	5.5	0.0	8.7	0.0	3.8	0.0	0.0	4.1	0.0	5.8	1.2	3.0	6.1	9.3	11.4	13.0	13.2	13.5	13.8
Total (PLNm)	0.0																				

COOPERATION WITH SOSEI HEPTARES:

Basic assumptions:

- 1) **Therapeutic indication:** inflammatory bowel disease (IBD)
- 2) **Current Project Status:** project at the stage of early Drug Discovery phase
- 3) **Project IP share for Captor:** 35% (65% Sosei Heptares)
- 4) **Market size in 2022:** inflammatory bowel disease (IBD): EUR 13.405bln (source: MarketWatch.com)
- 5) **CAGR (%) of the market:** 1) in the period to registration: 2.0%; 2) in the period of registration - peak sales: 1.3% (assumption of decline resulting from the introduction of new forms of therapy; own assumption).
- 6) **Peak sales: Autoimmune diseases:** 1% of market shares achieved 5 years after registration (assumption based on and market shares in 2014-2016 for drugs in RA therapy, source: Yahoo Finance)
- 7) **Clinical trials** - assumptions: standard course of clinical trials for a newly designed molecule in the indication of autoimmune diseases.
- 8) **The duration of each phase and the probability of success in that phase:** 1) preclinical development: Nature Drugs Review 2013; 2) clinical development: Cancer Drugs Are The Least Likely to Receive FDA Approval, www.fortune.com, May 2016;

Assumptions for valuation of the cooperation project with Sosei Heptares

Sosei Heptares collaboration	Year	Upfront payment & milestone (mEUR)		cum. probability of success	probability of success
Predinic phase	2025	11	4%	55%	55%
Phase I	2027	28	10%	35%	63%
Phase II	2029	39	14%	11%	32%
Phase III	2034	72	27%	6%	58%
Registration	2034	120	45%	5%	83%
Sales (1 year after registration)	2035				
Deal size (mEUR)		269	100%		
Market value in 2022 (mEUR)	13 405				
CAGR between 2019 and registration (%)	2,0%				
CAGR between registration and peak sales (%)	1,3%				
Peak sales (rok) - 5 year after registration	205				
Market share (%)	1,0%	Deal value	Royalties	TV	
Royalties	7,5%	96%	3%	1%	
rNPV	17,9	17,2	0,5	0,2	

Source: Trigon Brokerage House

rNPV valuation: CT-he cooperation project with Sosei Heptares

Sosei Heptares collaboration	2023F	2024F	2025F	2026F	2027F	2028F	2029F	2030F	2031F	2032F	2033F	2034F	2035F	2036F	2037F	2038F	2039F	2040F	2041F	2042F	2043F
milestone	0,0	0,0	11,0	0,0	27,5	0,0	38,5	0,0	0,0	71,5	0,0	120,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0
Market size (EURm)	13 673	13 946	14 225	14 510	14 800	15 096	15 398	15 706	16 020	16 340	16 667	17 001	17 341	17 572	17 806	18 043	18 284	18 528	18 775	19 025	19 279
y/y		2,0%	2,0%	2,0%	2,0%	2,0%	2,0%	2,0%	2,0%	2,0%	2,0%	2,0%	2,0%	1,3%	1,3%	1,3%	1,3%	1,3%	1,3%	1,3%	1,3%
Market share (%)	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	1%	1%	1%	1%	1%	1%	1%	1%	1%
peak sales curve	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	10%	25%	50%	75%	90%	100%	100%	100%	100%
sales (EURm)	0	0	0	0	0	0	0	0	0	0	0	0	17	44	89	135	165	185	188	190	193
Royalties	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	7,5%	7,5%	7,5%	7,5%	7,5%	7,5%	7,5%	7,5%	7,5%
Royalties (EURm)	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	1,3	3,3	6,7	10,1	12,3	13,9	14,1	14,3	14,5
TOTAL	0,0	0,0	11,0	0,0	27,5	0,0	38,5	0,0	0,0	71,5	0,0	120,0	1,3	3,3	6,7	10,1	12,3	13,9	14,1	14,3	14,5
probability	0%	0%	55%	0%	35%	0%	11%	0%	0%	6%	0%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%
milestone	0,0	0,0	6,1	0,0	9,5	0,0	4,2	0,0	0,0	4,6	0,0	6,3	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0
Royalties (EURm)	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,1	0,2	0,4	0,5	0,7	0,7	0,7	0,7	0,8
TOTAL	0,0	0,0	6,1	0,0	9,5	0,0	4,2	0,0	0,0	4,6	0,0	6,3	0,1	0,2	0,4	0,5	0,7	0,7	0,7	0,7	0,8
Total (PLNm)	0,0	0,0	29,0	0,0	45,7	0,0	20,3	0,0	0,0	21,9	0,0	30,5	0,3	0,8	1,7	2,6	3,1	3,5	3,6	3,6	3,7
Captor's share	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%
Tax	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%
FCF (PLNm)	0,0	0,0	8,2	0,0	13,0	0,0	5,8	0,0	0,0	6,2	0,0	8,6	0,1	0,2	0,5	0,7	0,9	1,0	1,0	1,0	1,0
discount rate	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%
discount factor	0,87	0,76	0,66	0,57	0,50	0,43	0,38	0,33	0,28	0,25	0,21	0,19	0,16	0,14	0,12	0,11	0,09	0,08	0,07	0,06	0,05
DFCF	0,0	0,0	5,4	0,0	6,4	0,0	2,2	0,0	0,0	1,5	0,0	1,6	0,0	0,0	0,1	0,1	0,1	0,1	0,1	0,1	0,1
DFCF sum (min PLN)	17,7																				
growth rate in TV	-10%																				
Residual value (TV)	3,7																				
Present TV	0,2																				
Valuation (PLNm)	17,9																				

COOPERATION WITH ONO PHARMACEUTICALS:

Basic assumptions:

- 1) **Therapeutic indication:** neurodegenerative diseases
- 2) **Current Project Status:** project at the stage of early Drug Discovery phase
- 3) **Market size in 2022:** neurodegenerative diseases: EUR 42.790bln (source: FutureMarketInsights.com)
- 4) **CAGR (%) of the market:** 1) in the period to registration: 7.0%; 2) in the period of registration - peak sales: 4.7% (assumption of decline resulting from the introduction of new forms of therapy; own assumption).
- 5) **Peak sales: Autoimmune diseases:** 3% of market shares achieved 5 years after registration (assumption based on and market shares in 2014-2016 for drugs in RA therapy, source: Yahoo Finance)
- 6) **Clinical trials** - assumptions: standard course of clinical trials for a newly designed molecule in the indication of neurological diseases.
- 7) **The duration of each phase and the probability of success in that phase:** 1) preclinical development: Nature Drugs Review 2013; 2) clinical development: Cancer Drugs Are The Least Likely to Receive FDA Approval, www.fortune.com, May 2016;

Assumptions for valuation of the cooperation project with Ono Pharmaceutical

Ono Pharmaceuticals collaboration	Year	Upfront payment & milestone (mEUR)		cum. probability of success		probability of success
Prediclin phase	2025	6	2%	50%	50%	
Phase I	2026	12	4%	28%	55%	
Phase II	2028	26	10%	8%	29%	
Phase III	2030	62	23%	4%	55%	
Registration	2031	91	34%	4%	87%	
Sales (1 year after registration)	2032					
Deal size (mEUR)		197	100%			
Market value in 2022 (mEUR)	0					
CAGR between 2019 and registration (%)	0,0%					
CAGR between registration and peak sales (%)	0,0%					
Peak sales (rok) - 5 year after registration	0					
Market share (%)	0,0%	Deal value	Royalties	TV		
Royalties	0,0%	29%	57%	14%		
rNPV	88,3	25,6	50,6	12,1		

Source: Trigon Brokerage House

rNPV valuation: the cooperation project with Ono Pharmaceutical.

Ono Pharmaceuticals collaboration	2023F	2024F	2025F	2026F	2027F	2028F	2029F	2030F	2031F	2032F	2033F	2034F	2035F	2036F	2037F	2038F	2039F	2040F	2041F	2042F	2043F
milestone	2,0	0,0	3,0	11,8	0,0	26,0	0,0	62,4	90,9	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0
Market size (EURm)	45 785	48 990	52 419	56 088	60 015	64 216	68 711	73 520	78 667	84 174	90 066	94 269	98 668	103 273	108 092	113 136	118 416	123 942	129 726	135 780	142 116
y/y		7,0%	7,0%	7,0%	7,0%	7,0%	7,0%	7,0%	7,0%	7,0%	7,0%	4,7%	4,7%	4,7%	4,7%	4,7%	4,7%	4,7%	4,7%	4,7%	4,7%
Market share (%)	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	3%	3%	3%	3%	3%	3%	3%	3%	3%	3%	3%
peak sales curve	0%	0%	0%	0%	0%	0%	0%	0%	0%	10%	30%	60%	80%	90%	100%	100%	100%	100%	100%	100%	100%
sales (EURm)	0	0	0	0	0	0	0	0	0	811	1697	2368	2788	3243	3394	3552	3718	3892	4073	4263	
Royalties	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	10,0%	10,0%	10,0%	10,0%	10,0%	10,0%	10,0%	10,0%	10,0%	10,0%	10,0%	10,0%
Royalties (EURm)	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	81,1	169,7	236,8	278,8	324,3	339,4	355,2	371,8	389,2	407,3	426,3	
TOTAL	2,0	0,0	3,0	11,8	0,0	26,0	0,0	62,4	90,9	0,0	81,1	169,7	236,8	278,8	324,3	339,4	355,2	371,8	389,2	407,3	426,3
probability milestone	0%	0%	50%	28%	0%	8%	0%	4%	4%	4%	4%	4%	4%	4%	4%	4%	4%	4%	4%	4%	4%
Royalties (EURm)	0,0	0,0	1,5	3,3	0,0	2,1	0,0	2,7	3,5	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0
TOTAL	0,0	0,0	1,5	3,3	0,0	2,1	0,0	2,7	3,5	0,0	3,1	6,5	9,0	10,6	12,4	13,0	13,6	14,2	14,9	15,5	16,3
Total (PLNm)	0,0	0,0	7,2	15,6	0,0	9,9	0,0	13,1	16,6	0,0	14,8	31,1	43,4	51,1	59,4	62,2	65,1	68,1	71,3	74,6	78,1
Captor's share	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Tax	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%
FCF (PLNm)	0,0	0,0	5,8	12,6	0,0	8,1	0,0	10,6	13,5	0,0	12,0	25,2	35,1	41,4	48,1	50,4	52,7	55,2	57,7	60,4	63,3
discount rate	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%	15,0%
discount factor	0,87	0,76	0,66	0,57	0,50	0,43	0,38	0,33	0,28	0,25	0,21	0,19	0,16	0,14	0,12	0,11	0,09	0,08	0,07	0,06	0,05
DFCF	0,0	0,0	3,8	7,2	0,0	3,5	0,0	3,5	3,8	0,0	2,6	4,7	5,7	5,8	5,9	5,4	4,9	4,5	4,1	3,7	3,4
DFCF sum (mln PLN)	72,5																				
growth rate in TV	-10%																				
Residual value (TV)	227,7																				
Present TV	12,1																				
Valuation (PLNm)	84,6																				

VALUATION ASSUMPTIONS

The main objective of Captor Therapeutics activity is to discover and develop innovative drugs, hence in our financial assumptions we refer mainly to elements related to project development and potential sales of registered products. We distinguished key assumptions regarding all of the biotechnological projects subject to analysis, including: **1)** identification and development forecast of markets for main and additional therapeutic areas; **2)** peak sales values and timing; **3)** estimation of the probability of successfully proceeding to subsequent clinical trial phases; **4)** estimated market shares; and **5)** potential parameters of partnering transactions (upfront payment, milestones, royalties).

Assumptions concerning the development of target sales markets. Based on the analysis of market reports, our assumptions include data pertaining to the actual sizes and forecasts for growth of the markets on which sales of the developed compounds will be allowed. Target sales markets included hepatocellular carcinoma - HCC (CT-01), haematological cancers including myelodysplastic syndromes - MDS, acute myeloid leukemia - AML and immunological diseases - systemic lupus erythematosus (CT-02), haematological cancers (leukemia, lymphoma, myeloma) (CT-03), colorectal cancer - CRC (CT-04) and inflammatory bowel disease (IBD, psoriasis, rheumatoid arthritis (RA) (CT-05) and neurodegenerative diseases (CNS). The data were retrieved from global databases (EuroStat, GlobalData, Biocentury.org) and market reports describing the treatment markets for specific disease groups (TransparencyMarketResearch.com; MarketWatch.com; Globenewswire.com). The forecasts for individual markets cover the years 2019–2037 and take into account two phases that vary in terms of growth dynamics: **1)** from 2022 until the moment of registration; and **2)** from the moment of registration until 2043. In the period from the moment of registration until peak sales are achieved, we assumed a growth dynamics in line with the CAGR values presented in market reports (HCC, MDS, haematological cancers, CDC, IBD, RA, psoriasis), which are reduced in the following periods in the forecasts due to the introduction of new forms of treatment. For CT-01 and CT-05 projects, the target therapeutic indications include HCC, IBD for which no efficient or patient-convenient forms of treatment are currently available. Thus, the forecasts could assume a dynamic market development after the introduction of new, effective forms of treatment, however, in order to provide a safety buffer for the forecasts, in our model we have adopted the values presented in the market reports related to therapeutic indications.

Assumptions concerning peak sales. For all the projects subject to analysis, we assumed that peak sales will be achieved after five years from the moment of registration. This is a conservative approach compared to the examples of drugs that achieve peak sales within 1–3 years after registration presented below. The projected peak sales values for the base valuation are as follows: **1)** EUR 783m for CT-01 for HCC treatment; **2)** EUR 114m for CT-02 for MDS treatment; **3)** EUR 11.3bn for CT-03 for haematological cancers; **4)** EUR 757m for CT-04 for CRC treatment; **5)** EUR 205m for CT-05 for IBD treatment; **6)** EUR 205m for project related to collaboration with Sosei Heptares and **7)** EUR 4.4bln for project in cooperation with Ono Pharmaceutical. In the additional indications, the peak sales values are respectively: **1)** EUR 1.8bln for CT-02 in AML; **2)** EUR 87m for CT-02 in SLE; **3)** EUR 7.4bn for CT-05 in psoriasis and **4)** EUR 3.8bln for CT-05 in RA.

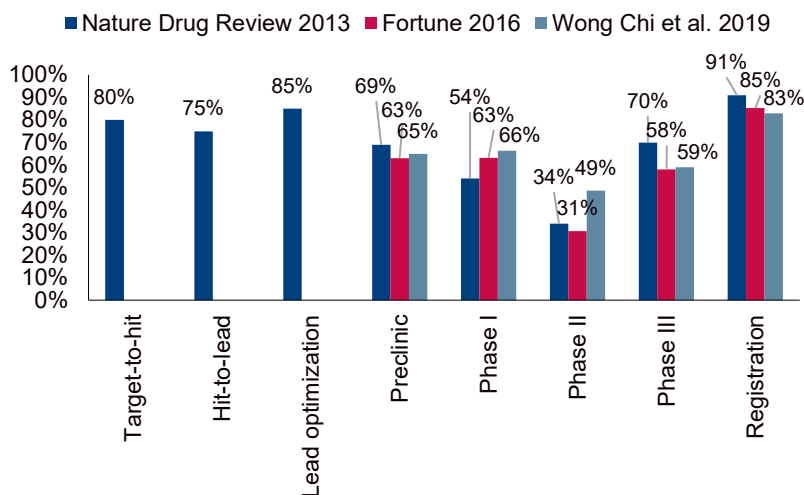
Time structure of achieving peak sales

	2030F	2031F	2032F	2033F	2034F	2035F	2036F	2037F	2038F	2039F	2040F	2041F	2042F	2043F
CT-01 (HCC)	10%	25%	50%	75%	90%	100%	100%	100%	100%	100%	100%	100%	100%	100%
CT-02 (MDS)	0%	0%	10%	25%	50%	65%	90%	100%	100%	100%	100%	100%	100%	100%
CT-03 (hematological malignancies)	0%	0%	0%	10%	25%	50%	75%	90%	100%	100%	100%	100%	100%	100%
CT-04 (CRC)	0%	0%	0%	0%	0%	10%	25%	50%	75%	90%	100%	100%	100%	100%
CT-05 (IBD)	0%	0%	0%	0%	0%	10%	25%	50%	75%	90%	100%	100%	100%	100%
CT-02- 2nd. indication (AML)	0%	0%	0%	10%	25%	40%	75%	90%	100%	100%	100%	100%	100%	100%
CT-02- 3rd indication (SLE)	0%	0%	0%	10%	25%	50%	75%	90%	100%	100%	100%	100%	100%	100%
CT-05- 2nd indication (psoriasis)	0%	0%	0%	0%	0%	10%	25%	50%	75%	90%	100%	100%	100%	100%
CT-05- 3rd indication (RA)	0%	0%	0%	0%	0%	10%	25%	50%	75%	90%	100%	100%	100%	100%
Sosei Heptares collaboration	0%	0%	0%	0%	0%	10%	25%	50%	75%	90%	100%	100%	100%	100%
Ono Pharmaceuticals collaboration	0%	0%	10%	30%	60%	80%	90%	100%	100%	100%	100%	100%	100%	100%

Source: Trigon Brokerage House

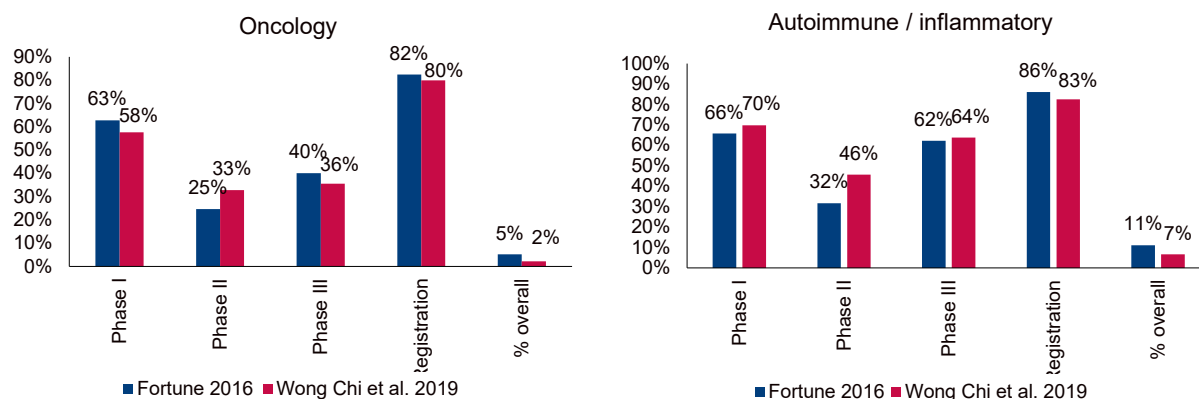
Likelihood of success in clinical trials. We used data published in scientific literature and industry reports (Cancer Drugs Are The Least Likely to Receive FDA Approval, www.fortune.com, May 2016 , Nature Drug Reviews 2010, 2013). In our assumptions, we adopted a standard course of clinical trials in oncological or autoimmune indications for all Captor's projects.

The likelihood of clinical trial phase success published in literature.



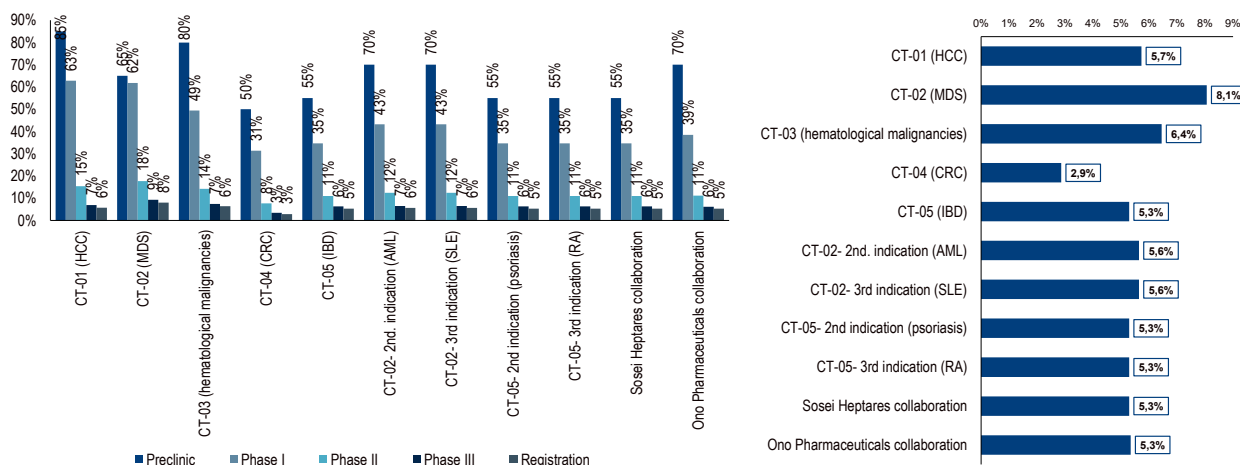
Source: Trigon Brokerage House, Nature Drugs Review 2013, Fortune 2016; Wong Chi et al 2019

Likelihood of transition to the next clinical trial phases in the field of oncology and autoimmune diseases.



Source: Trigon Brokerage House, Nature Drugs Review 2013, Fortune 2016; Wong Chi et al 2019

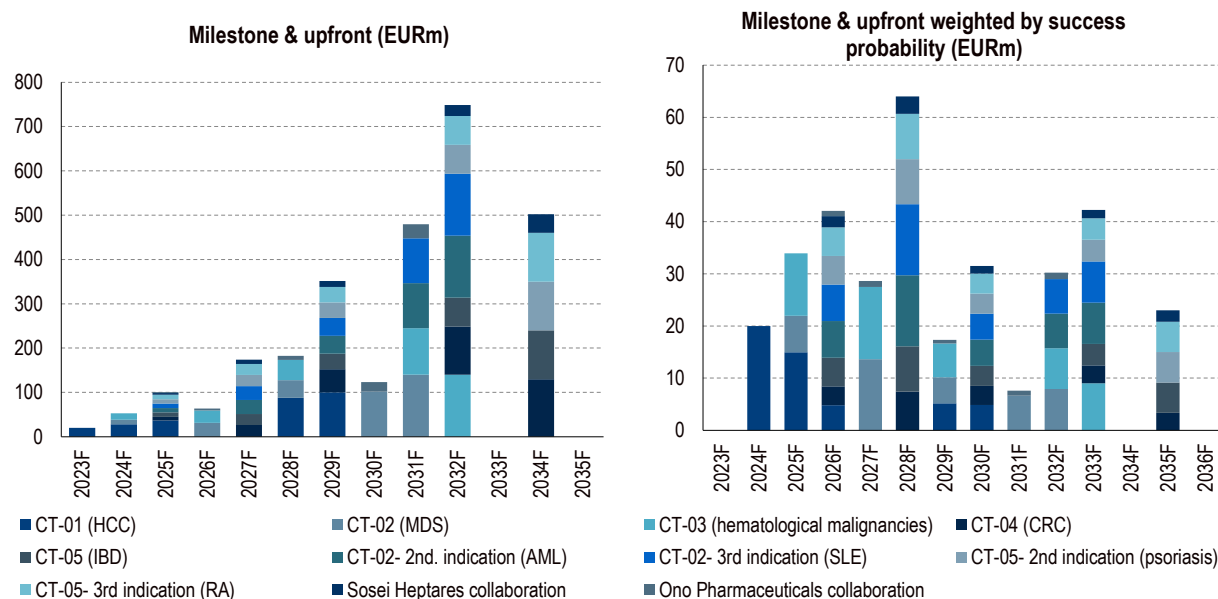
Cumulative likelihood of transition to a given trial phase and likelihood of the drug marketing



Source: Trigon Brokerage House, Nature Drugs Review, Fortune.com.

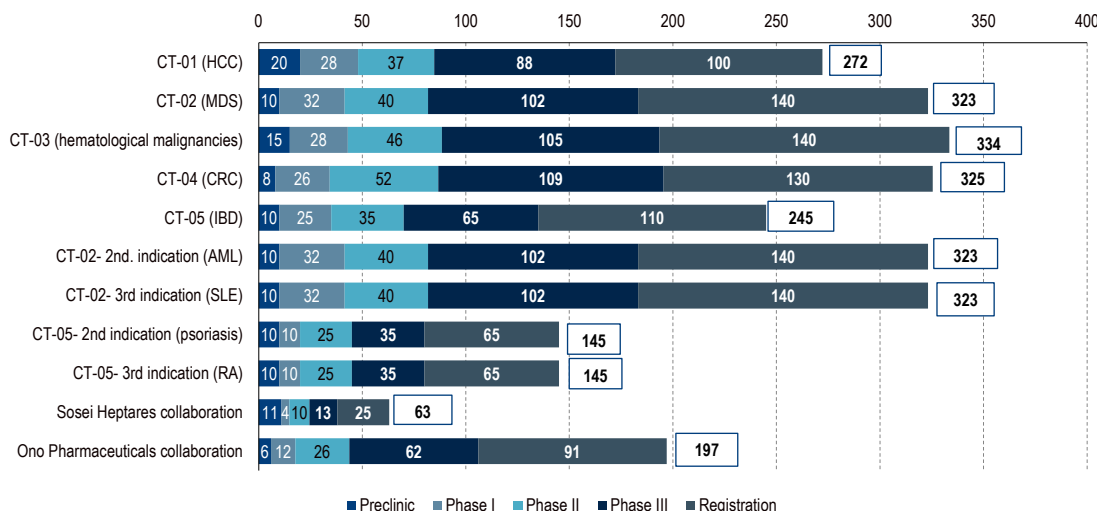
Potential parameters of partnering deals. Our assumptions regarding the potential parameters of partnering agreements (upfront payment, milestones and royalties) were based on a comparison of the parameters of reference transactions concluded on the global pharmaceutical market in 2011-2021. For each molecule that is the subject of the transaction, we identified deal value, upfront payment amount and milestones. The compared transactions were divided according to the criterion of the clinical trial phase in which the contract was concluded, and for each of the separated groups, median values of biodollar value, upfront payment and milestones were determined. For each of the analyzed molecules, a separate subset of transactions was distinguished that concerned the most similar therapeutic area and the mechanism of action of the licensed compounds. On the basis of these subsets, we determined the reference values of transaction parameters at 50% of the values of the determined medians for each phase of clinical trials (see Annexes section).

Forecast upfront payments and milestones broken down by individual molecules



Source: Trigon Brokerage House, Nature Drugs Review, Fortune.com.

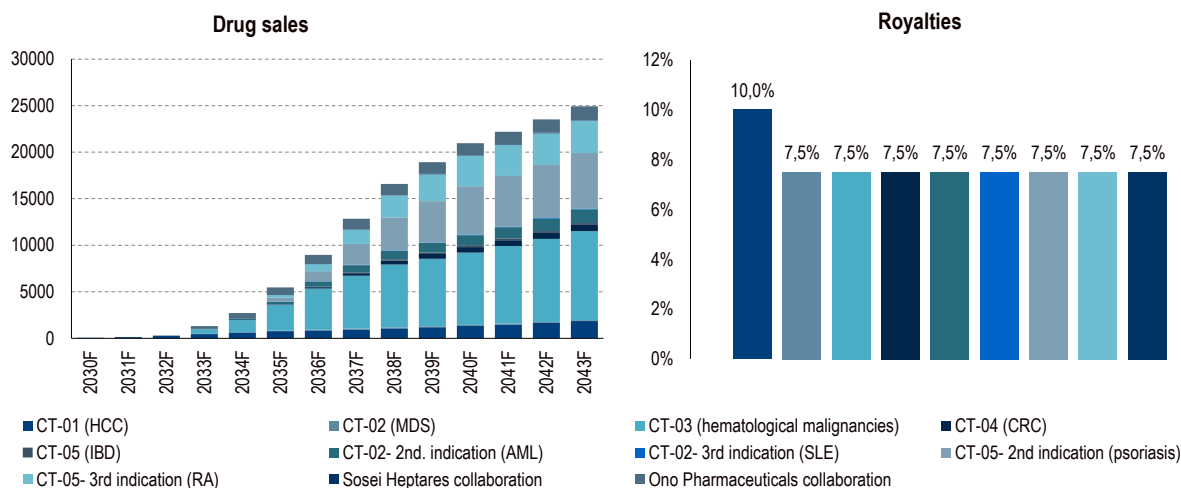
Revenues on upfront payments/milestones for transitioning to a given phase (EUR m), Biodollar value presented in frames.



Source: Trigon Brokerage House, Evaluate Pharma, Fierce Biotech, GlobalData, Biocentury.org

Assumption about the value of royalties. Assumptions about potential royalties were based on benchmark transaction parameters, and for the most part safe assumptions were made of single-digit - low double-digit royalties. For Galapagos and Merck collaborative projects, very early stages of development were assumed to be low single-digit royalties.

Estimated sales levels and royalties of projects developed by CTX.



Source: Trigon Brokerage House

Assumption of estimated market shares and sales levels. The estimated market shares were determined by comparing the sales levels of drugs with an innovative mechanism of action, introduced in therapeutic areas analogous to the areas selected by Captor Therapeutics.

Historical sales levels and forecasts for the development of sales of drugs introduced in AML and CLL therapy.

			AML and CLL drug sales						
Company	Drug	Registration	2018	2019	2020	2021F	2022F	2023F	2024F
			mIn USD						
Roche	Rituxan	1997	5191	5000	4000	3200	2250	1688	1266
Roche	Gazyva	2013	390	490	588	706	811	933	1026
ABBV	Imbruvica	2016	3590	4200	4500	4800	5100	5400	5734
Roche/ABBV	Venclexta	2016	344	700	1300	2100	2400	2500	2766
GILD	Zydelig	2014	133	100	85	70	70	70	70
JNJ	Imbruvica	2013	2615	2800	3000	3200	3400	3600	3823
	suma		12263	13290	13473	14076	14031	14191	14685

			AML and CLL drug sales						
Company	Drug	Registration	2018	2019	2020	2021F	2022F	2023F	2024F
			% market share						
Roche	Rituxan	1997	42%	38%	30%	23%	16%	12%	9%
Roche	Gazyva	2013	3%	4%	4%	5%	6%	7%	7%
ABBV	Imbruvica	2016	29%	32%	33%	34%	36%	38%	39%
Roche/ABBV	Venclexta	2016	3%	5%	10%	15%	17%	18%	19%
GILD	Zydelig	2014	1%	1%	1%	0%	0%	0%	0%
JNJ	Imbruvica	2013	21%	21%	22%	23%	24%	25%	26%

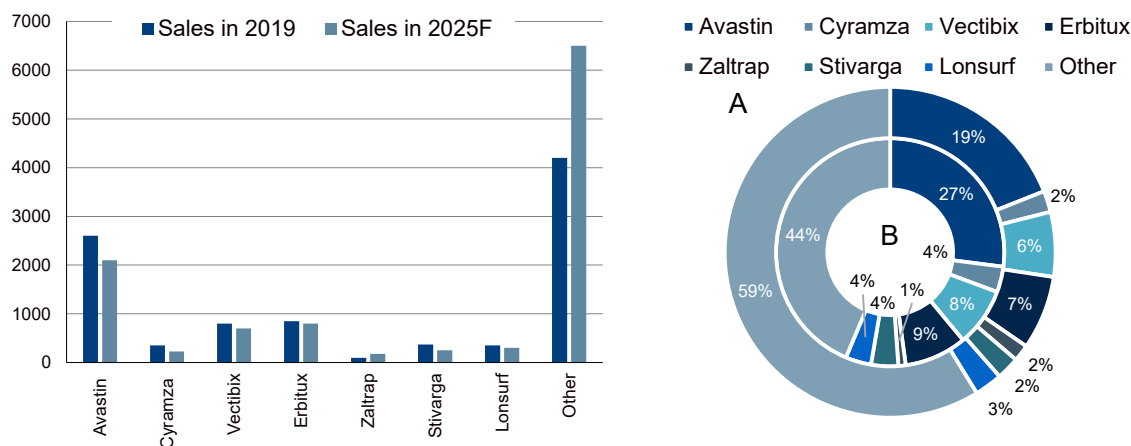
Source: company data, GlobalData, Statista.com, Trigon DM

In the case of the CTX's project targeting hematological indications, drugs used in the AML therapy were compared. For projects targeting solid tumors, registered drugs in CRC, TNBC and NSCLC were analyzed. For most of the analyzed projects, we assumed safe, single-digit values of potential market shares, ranging from 1% to 5%.

Sales and market shares of drugs in the area of colorectal cancer (CRC) in 2019. (B) and a forecast of sales and market shares changes until 2025. (A)

Drug	Therapeutic area	Registration year	Market share in 2013		Market share in 2019		Market share in 2025F	
			Sales in 2013 USDm	%	Sales in 2019 USDm	%	Sales in 2025F USDm	%
Avastin	CRC, SCLC, inne	2004	6700	66%	2600	27%	2100	19%
Cyramza	CRC, HCC, NSCLC	2015	-	-	350	4%	230	2%
Vectibix	CRC	2006	566	6%	800	8%	700	6%
Erbix	CRC, head&neck cancer	2004	1870	19%	850	9%	800	7%
Zaltrap	CRC	2012	67	1%	100	1%	180	2%
Stivarga	CRC, liver cancer	2012	25	0%	370	4%	250	2%
Lonsurf	CRC	2014	-	-	350	4%	300	3%
Other	CRC		870	9%	4200	44%	6500	59%

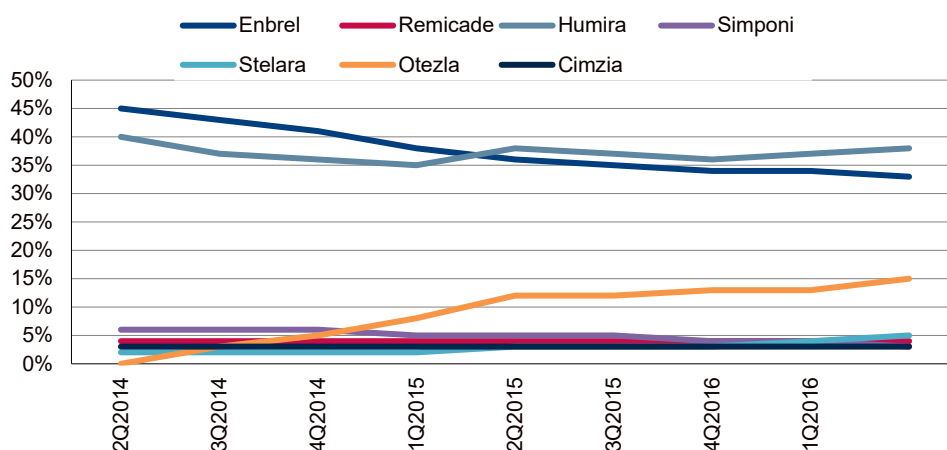
Source: GlobalData



Source: GlobalData

Historical market shares of drugs offered in the area of RA.

Drug	Market share									
	1Q2014	2Q2014	3Q2014	4Q2014	1Q2015	2Q2015	3Q2015	4Q2016	1Q2016	
Enbrel	45%	43%	41%	38%	36%	35%	34%	34%	33%	
Remicade	4%	4%	4%	4%	4%	4%	4%	4%	4%	
Humira	40%	37%	36%	35%	38%	37%	36%	37%	38%	
Simponi	6%	6%	6%	5%	5%	5%	4%	4%	3%	
Stelara	2%	2%	2%	2%	3%	3%	3%	4%	5%	
Otezla	0	3%	5%	8%	12%	12%	13%	13%	15%	
Cimzia	3%	3%	3%	3%	3%	3%	3%	3%	3%	



Source: GlobalData

Risk factors

Among the main risk factors for the valuation recommendation of Captor Therapeutics, we identify elements directly related to the development of innovative drug projects, i.e. the risk of project development failure, time delays in completing individual stages of their development and risks related to concluding partnering deals (no contracts for projects or termination of existing cooperation agreements). Among the other factors, we identify risks related to increased competition, reduced availability or the need to return received subsidies, loss of academic staff, legal risks related to the ownership of IP rights and macroeconomic risks.

Risk of failure of new drug development projects. The implementation of drug development projects is associated with a high level of risk of failure. The risk is further increased with the development of new-in-class drugs whose mechanisms of action focus on novel molecular targets, which are largely poorly characterized in the scientific literature. Depending on the therapeutic area, the cumulative probability of passing Phase I clinical trials to drug registration is 5% to 12%, except for rare diseases indications for which the probability is 25% (Fortune, 2016). Due to the plan for the commercialization of molecules in the second phase of clinical trials, the greatest risk of completing the development of projects before obtaining registration of the medicinal product will be transferred to the entity that will acquire the rights to the program. However, the risk of failing the programs before reaching the final stage of commercialization of the projects developed by Captor Therapeutics cannot be excluded.

Risk of not selecting drug candidates. The R&D projects developed by the Company are at the stage of drug discovery where work is carried out to select and optimise lead compounds from which the Company hopes to select in the future drug candidates to be implemented in clinical trials. Due to the early stage of research, the risk that the compounds being developed may not be effective in the treatment of selected therapeutic indications cannot be excluded.

The risk of delays in new drug development projects. The implementation of drug development projects based on new molecular targets is a complex research task which, apart from the elements of drug substance design, also requires a lot of basic research to characterize the molecular target. The development of a drug for which there are no comparable compounds operating on the global pharmaceutical market may involve a longer process of optimizing the pharmacological form, the production process and the planning and implementation of clinical trials in relation to well-known medicinal substances. For this reason, delays in the pre-clinical and clinical stages of the research cannot be ruled out in the projects developed by the Company.

Risk related to the lack of own laboratory space. The Company lease about 1,000m² of laboratory space in the Wrocław Technology Park. The premises leased are equipped with appropriate laboratory apparatus adapted to the research work, and the Company owns the laboratory equipment necessary to perform the research. There is a risk that the lessor will not decide to renew the lease agreements with the Company after their termination or will increase the rent, which could result in the need to search for a new research location and delay the current work.

Risk of an increased competition. The Company's projects compete with other players present on the international pharmaceutical market. Most of the molecules developed by the Company are based on the innovative TPD technology and undisclosed, selectively chosen molecular targets, which translates into minimising the risk associated with the earlier registration of drugs with identical mechanism of action. Competition therefore consists in developing drugs for the same diseases with a different mechanism of action, which will respond to an unmet for now medical need arising from diseases.

The risk of a decrease in the availability of grants. Grants are a key source of financing for research works carried out by the Company. The Company's contracted financing of R&D projects from grants amounts to over PLN 92 million, the main source of which were EU and national funds. Reducing the amount of funds allocated to subsidies from national or EU funds,

as well as changing the terms of their granting or increasing competition from entities applying for subsidies may adversely affect the amount of funds obtained by the Company and thus delay the implementation of projects.

Risk of grants return. In connection with the conducted R&D projects, the Company uses subsidies granted as part of domestic and foreign funds. In the event of failure to meet the requirements contained in the grant agreement, there may be a risk of ordering the return of part or all of the grant with interest. Possible ordering to return all or part of the granted subsidy may result in the loss of funds, in the worst case - preventing the development of further R&D projects. In April 2022, Captor has returned PLN 3.89m due to irregularities found by the auditors in the settlement of eligible costs incurred as part of the implementation of EU projects

The risk of remuneration payment in the case of key Captor employees cooperation termination. Under the license agreements concluded with Mr. Michał Walczak and Mr. Sylvain Cottens regarding the CT-04 project, in the event of termination of cooperation agreements, Captor will be obliged to pay remuneration in the amount of PLN 1m to Michał Walczak and Sylvain Cottens (each separately). If above-mentioned employees would not be able to continue the CT-04 project development, due to objective and unforeseeable circumstances (e.g. disease or death), and this situation will occur before the pre-clinical stage of selecting clinical candidates, Captor will be obliged to pay remuneration to mentioned employees in the amount of PLN 10m (to each employee separately).

Risk related to the intellectual property protection. Captor's strategy consists in patenting its projects at a late stage, which minimizes the risk of the disclosure of molecular targets and emergence of competition, as well as lowers costs and provides a longer IP protection for its projects. On the other hand, such a procedure poses a risk that the treatment solution for a particular therapeutic indication will be discovered or developed earlier by an entity other than Captor, making it impossible to register a patent. Also after patent protection has been granted, it may be invalidated for various reasons, which in extreme cases may prevent the Company from obtaining some or all of the revenues related to a given project, despite its considerably advanced stage and costs incurred. At the time of publication of the report, Captor has filed 4 patent applications for key pipeline designs: CT-01, CT-02 and two applications for LiLis™ ligand ligands.

Risk of share supply. There is a risk of share supply from Company shareholders, including minority shareholders, who currently hold 25.6/18.9% of the capital/votes. There is also a risk of capital dilution from the stock issue under the established incentive scheme.

Currency risk. The Company bears the costs of research in Poland and abroad and therefore incurs expenses denominated in PLN as well as in foreign currencies. In particular, the Company settles accounts with some of the service providers providing the Company with services related to research in foreign currencies, hence it cannot be excluded that with an unfavorable PLN/EUR or PLN/USD exchange rate the costs of such services, when converted into PLN, will increase due to changes in exchange rates. Unfavourable exchange rate changes may increase the Company's financial expenditure on research programmes.

Risk of downward partnering trends in biotechnology. The current macroeconomic environment positively impacts the number of partnering transactions, especially in the area of TPD technology (cf. list of partnering transactions). If there are tendencies of reducing R&D investments from the global pharmaceutical companies, availability of financing in the form of partnering agreements may decline. Consequently, such risk may translate into a drop in interest in innovative projects of the Company or lower values of the obtained parameters of potential partnering agreements.

Appendix

PARTNERING TRANSACTIONS (AML, MDS)

Date	Seller Drug Discovery & Preclinical	Buyer	Project	Project description	Therapeutic Area	Biocollar value	Upfront payment (mln USD)	Milestones	Royalties
202002	Kymira	Sandoz	multi-program collaboration	small-molecule BAK4 protein degraders	immune-inflammatory disease	2 000	150	1 850	undisclosed
202002	Vivion Therapeutics	Roche	proteomics screening platform	proteomics screening platform and small molecule library to find E3 ligases, a class of proteins that are involved in the breakdown of proteins in cells that have become damaged or are no longer needed.	cancer and immunology	b.d.	135	b.d.	undisclosed
202002	Anavis Therapeutics	Roche	Small molecule platform	Multi-Target Program Utilizing RNA-Targeted Small Molecule Drug Discovery Platform	cancer and immunology	b.d.	190	b.d.	undisclosed
202001	Nuix	Sandoz	collaboration on targeted protein degradation therapies	DNA-encoded libraries and E3 ligases to create small molecules designed to induce degradation	cancer and other diseases	2 500	55	2 400	undisclosed
201902	Nuix	Gilead	collaboration on targeted protein degradation therapies	pipeline of innovative targeted protein degradation drugs	cancer and other diseases	2 300	45	2 200	undisclosed
201902	Kymira Therapeutics	Vertex	Collaboration in drug development of targeted protein degradation and PROTAC™ drug discovery platform	development collaboration to advance small molecule protein degraders against multiple targets	cancer and other diseases	1 100	70	1 000	undisclosed
201902	Anavis	Bayer	PROTAC technology platform	exploration of novel molecular target space to address weeds, insects and/or diseases that threaten crops worldwide	other	685	18	200	undisclosed
201901	CA Therapeutics	Biogen	CAT's novel protein degradation platform	strategic collaboration to investigate the use of CAT's novel protein degradation platform to discover and develop potential new treatments for neurodegenerative conditions	Parkinson's, Alzheimer disease	415	b.d.	b.d.	undisclosed
201901	CA Therapeutics	Roche	CAT's novel protein degradation platform	strategic collaboration to investigate the use of CAT's novel protein degradation platform to discover and develop potential new treatments for neurodegenerative conditions	cancer and other diseases	900	b.d.	b.d.	undisclosed
201801	Anavis	Merck	PROTAC drug portfolio	yet-to-be-discovered small molecule drugs that act by TP0 technology	Cancer, Alzheimer, inflammatory	830	125	706	undisclosed
201703	Anavis	Genentech	PROTAC technology	Advanced protein degradation technology against additional disease targets	cancer and other diseases	650	b.d.	b.d.	undisclosed
201703	IFM Therapeutics	BMS	STING and NLRP3 programs	molecules enhancing natural immune processes for treating cancer	cancer	b.d.	300	b.d.	undisclosed
201701	Domain	Merck	Platforma cząstek	Antagonista adenyliny	cancer and immunology	257	70	180	single-digit
201604	Sorrento	Sevier Enter	anti-PD-1 inhibitor	anti-PD-1 inhibitor	cancer	816	28	750	single-digit
201604	Dong-A ST	AbbVie	MER-TKI kinase inhibitor	kinase inhibitor	cancer and immunology	485	40	445	single-digit
201602	Emerald	Puris Pharmaceuticals	platforma E.NJM.3884	anti-PD-1 mAb	cancer and immunology	200	1	100	single-digit
201601	Symphogin	Baxalta	platforma E cząstekczek	checkpoint inhibitor	cancer and immunology	1 600	175	1 425	single-digit
201601	BluePrint Medicines	Roche	BLU-205; BLU-554	small-molecule kinase inhibitor	certain gastrointestinal tumors	193	9	184	undisclosed
201504	Probiopharma	Novartis	PBR-509	adenosine antagonist	non-small cell lung cancer	n/a	15	n/a	double-digit
201503	Xencor	Amgen	XmAb1404S; XmAb13676	anti-cancer cell bispecific antibody	solid cancer	1 740	45	1 695	undisclosed
201503	Hipteres Therapeutics	AstraZenca	HTL-1071	adenosine antagonist	cancer and immunology	510	10	500	double-digit
201502	Cariver	Roche	BD017DD inhibitor	BD017DD inhibitor	cancer and immunology	530	25	505	single-digit
201501	Rogel	BSM	TGF-β inhibitor	TGF-β inhibitor	metastatic cancer	309	30	279	single-digit
201404	NewLink Genetics	Roche	NLG919	IDO inhibitor	solid tumors or hematological malignancies	1 000	150	850	undisclosed
201404	Hutchison Pharma	AstraZenca	velipib (MPL-561)	kinase inhibitor	hematological malignancies	130	20	100	double-digit
2014	Adrio Biotech	Immun	ADU-214	anti-cancer bispecific vaccine	cancer and immunology	787	20	750	double-digit
2016	Aray Biopharma	AstraZenca	small-molecule kinase inhibitor	small-molecule kinase inhibitor	cancer and immunology	b.d.	27	b.d.	double-digit
201001	Evolution Medicines	Sandoz	SMC-4530	checkpoint inhibitor	Oncology	600	60	500	double-digit
201704	Microgenics	Incyte	MG-012	ShyK191 inhibitor	Oncology	900	150	330	double-digit
201704	MicroGenics	Incyte	MG-012	ShyK191 inhibitor	Oncology	900	150	330	double-digit
201704	Incyte Corp	MicroGenics Inc	reflexinab	ShyK191 inhibitor	Oncology	915	150	750	undisclosed
201703	Imunogene	Jazz Pharmaceuticals	BMG179; BMG652	anti-CD123 antibody drug conjugate	hematologic cancer	50	38	13	single-digit
201702	Carthera	Incyte	CB-1158	small-molecule artemisinin inhibitor	cancer and immunology	700	53	430	double-digit
201604	Infinity Pharmaceuticals	Mundipharma	IFI-145	PI3K kinase inhibitor	leukemias	500	40	450	single-digit
201602	Cytomx	Abbvie		anti-CD71 antibody drug conjugate	solid tumors or hematological malignancies	490	30	460	undisclosed
201504	Les Laboratoires Servar SAS	Celllectis SA	ALLO-501; ALLO-501A; UCART-19	CAR-T	Oncology	1442.1	65.1	1376	undisclosed
201503	FivePrime	BSM	FPA008	anti- CSF1R receptor mAb	solid tumors or hematological malignancies	2 283	350	1 800	undisclosed
201502	Innate Pharma	AstraZenca	IPH201	checkpoint inhibitor (gate-1/KC2a)	solid tumors or hematological malignancies	1 025	250	925	double-digit
201501	Enlai	Epizyme	EPZ-6438	lysine methyltransferase inhibitor	multiple lymphomas	70	40	30	single-digit
201303	Sareum Holdings	GRT Pioneer Fund	PHIT37	CHK1 inhibitor	multiple cancers	12	7	5	single-digit
201204	AstraZenca Inc	Ionis Pharmaceuticals Inc	AZD-4755; demetinras sodium	GTPase K28a inhibitor	Oncology	781	31	750	undisclosed
201203	Baxter International Inc		rogersin sodium	PI3K kinase inhibitor	Oncology	1170	50	1120	undisclosed
201202	Celgene Corp	Epizyme Inc	EPZ-001777; pemetostat; Small	Histone Lysine H1 Methyltransferase H3 Lysine 79 inhibitor	Oncology	855	78	777	undisclosed
201204	Athersys Inc; Fast Forward LLC	Multipistem	Multipistem	Molecules to inhibit HMT for Oncology	Oncology	0 64	0	0	undisclosed
201003	Bristol-Myers Squibb Co	Innate Pharma SA	inlumab	Killer Cell Immunoglobulin Like Receptor 20k1 antagonist	Oncology	465	35	430	undisclosed
201103	Accelton Pharma Inc; Celgene Corp	luspatercept		Growth/Differentiation Factor 11 inhibitor	Hematological Disorders;	242.5	25	25	undisclosed
201103	Aray Biopharma Inc; Genentech USA Inc	GOC-0425; GOC-0575		Sema3/Thrombospondin Protein Kinase Cdk1 Inhibitor	Oncology	108	28	380	undisclosed
201004	Immunogen Inc	OP-628		Cytarabine 3' Sulfonamide	Oncology	428	40	125.5	undisclosed
200603	Bristol-Myers Squibb Co; PDL Biopharma Inc	IPH-211		CD137 agonist	Oncology	430	70	430	undisclosed
200603	Infinity Pharmaceuticals Inc; MedImmune LLC (inactive)	IPH-451; ritigronycin hydrochloride		histone deacetylase inhibitor	Oncology	500	70	430	undisclosed
2018	Vivion Therapeutics	Merck	Chanzai	antibody drug conjugate	Oncology	1 600	394	1 206	double-digit
2016	Immunonics	Sarepta Genetics	IMM1-112	antibody drug conjugate	Oncology	2 000	250	1 700	double-digit
2013	Daiichi Sankyo Co Ltd	ArQule Inc	miransetinib mesylate	RAC Kinase Inhibitor	Oncology	265	10	255	undisclosed

Source: companies, Evaluate Pharma, Fierce Biotech, BioCentury, etc.

Date	Seller	Buyer	Project	Project description	Therapeutic Area	Biodollar value	Upfront payment [in USD]	Milestones	Royalties
Phase II									
2020Q2	Zai Lab Ltd	Regeneron Pharmaceuticals	odronextamab	COVID Agonist	Oncology	150	30	160	double-digit
2019Q4	Agenus Inc	UroGen Pharma Ltd	zafirlumab	Cytotoxic T Lymphocyte Protein 4 Agonist	Oncology	210	10	200	double-digit
2019Q3	Chemint Inc	Carifex Pharmaceuticals	dociparstat sodium	High Mobility Group Protein B1 inhibitor	Oncology	617.5	30	587.5	undisclosed
2019Q2	Cytovant Sciences HK Ltd	MedGene AG	CVTDC-01	Cytotoxic T Cells Expressing Melanoma Antigen	Oncology	1010	10	1000	single-digit
2018Q2	ArQule	Basilea	ARO 087	multi-kinase inhibitor with potent pan-FGFR activity	Oncology	336	10	326	n/a
2017Q3	Lowy	Bayer	LOXO-101, LOXO-195	TRK kinase inhibitor	genetically defined cancers	575	200	400	double-digit
2017Q3	Keytruda	Merck	Lympax & Selumetinib	poli(ADP-ribose) polymerase inhibitor	ovarian cancer	5 000	73	3 075	n/a
2017Q1	Immunomedix	Seattle Genetics	IMMU-132	ADC (antibody-drug conjugate)	solid tumor cancers	1 700	250	1 450	single-digit
2016Q3	OncImmune	Pfizer	ONC-392	anti-CTLA4 mAb	acute GHD, AML, LSCs	250	250	n/a	double-digit
2015Q2	Boehringer Ingelheim	Hann Pharmaceutical Co	HM51713	EFGR inhibitor	lung cancer	730	50	680	undisclosed
2015Q2	Innate Pharma	AstraZeneca	IPH201	checkpoint inhibitor (anti-NKG2A)	solid tumors or hematological malignancies	1 025	250	925	undisclosed
2014Q4	Janissen Biotech Inc	daratumumab + hyaluronidase (human recombinant)	daratumumab + hyaluronidase (human recombinant)	Ribose Hydrolase 1 Agonist	Oncology	581	15	566	undisclosed
2014Q1	FivePrime	BSM	revlumab	checkpoint inhibitor (anti-PD-1)	myeloma, lung cancer	1 738	350	1 388	undisclosed
2013Q3	Merck Co	AstraZeneca	MK-1775	WEE1 kinase inhibitor	ovarian cancer	n/a	50	n/a	undisclosed
2012Q3	Janissen Biotech Inc	Genmab AS	daratumumab	ADP Ribose Hydrolase 1 inhibitor	Oncology	1210	135	1000	undisclosed
2011Q4	Janissen Biotech Inc	Pharmacyclics LLC	ibrutinib	Tyrosine Protein Kinase BTK Inhibitor	Gastrointestinal, Immunology, Infectious Disease, Oncology	975	150	825	undisclosed
2009Q4	Eli Lilly and Co	Incyte Corp	bevacizumab	Tyrosine Protein Kinase JAK1 inhibitor	many indications	650	125	565	undisclosed
2009Q3	Bayer HealthCare Pharmaceuticals	Algeta ASA (inactive)	radium Ra 223 dichloride	radium Ra 223 dichloride	Oncology	796.78	60.00	736.00	undisclosed
2018	Pfizer Inc	GlycoMimetics Inc	impasinel sodium	E. Selectin inhibitor	Cardiovascular, Oncology	342.5	22.5	320	undisclosed
2018	Almirall SA	Athenex Inc	teributin mesylate	Tubulin inhibitor	Dermatology	275	55	220	undisclosed
2017	Genentech USA Inc	Lumos Pharma Inc	navonimod	Indoleamine 2,3 Dioxygenase 1 inhibitor	Immunology, Oncology	1150	150	1000	undisclosed
2014	Immunomedix Inc	Takeda GmbH	veltuzumab	anti-CD20 mAb	Hematological disorders, Immunology, Oncology	620	40	580	undisclosed
Phase III									
2018Q2	Eisai Co.	Merck	lenzatinib mesylate	tyrosine kinase inhibitor	Oncology	5 760	300	1 485	undisclosed
2015Q3	Biomarin	Medivation	Tafasitamab	PD1P inhibitor	breast cancer	410	160	350	double-digit
2015	AstraZeneca	Cellgene	MEDM376	anti-PD-L1	blood cancers	450	450	n/a	double-digit
2014Q3	Infinity Pharma	Abbott	IP-145 - Dovitinib	PI3K-delta, PI3K-gamma kinase inhibitor	blood cancers	680	275	405	double-digit
2012Q2	Tesaro	Janissen Biotech	niraparib	PARP inhibitor	prostate cancer	450	35	415	undisclosed
2016	Bavaria Inc	CTI BioPharma Corp	pacritinib	Interleukin 1 Receptor Associated Kinase 1 inhibitor	Immunology, Infectious Disease, Oncology	362	60	302	undisclosed
2014	Merck & Co Inc	Asad Pharmaceuticals	Indatolimimus	mTOR inhibitor	Oncology	692.5	125	567	undisclosed
2013	AstraZeneca Plc	Rigel Pharmaceuticals	lysofostatinib disodium	SVK kinase inhibitor	Oncology	1245	100	1145	undisclosed
2005Q1	Pfizer Inc	Coley Pharmaceutical Group	agatolimod sodium	Toll Like Receptor 9 (CD289 or TL9) Agonist	Oncology	595	50	455	undisclosed
2015Q2	Cellgene Corp, MedImmune Ltd (Inactive)	dunatumab	Programmed Cell Death 1 Ligand 1 (PD L1) or B7 Homolog 1 or CD274 inhibitor	Oncology	450	450	0	undisclosed	
2015	AnovMed Inc, Merck & Co Inc	ndafarlimus	Sirtin/Threonine Protein Kinase mTOR inhibitor	Oncology	564	50	514	undisclosed	
2015	Exelixis Inc, Sanofi	AnovMed, Inc. (inactive)	Cabometyx	Angiopoietin 1 Receptor inhibitor	Oncology	1525	140	1385	undisclosed
2008Q4	Bristol-Myers Squibb Co, Exelixis (AnovMed, Inc. (inactive))	Cabometyx, cabozantinib s-malate	capmatinib hydrochloride, revlizumab	Angiopoietin 1 Receptor inhibitor	Oncology	1150	195	910	undisclosed
2009Q4	Novartis AG	Incyte Corp	phosphate	Hepatocyte Growth Factor Receptor inhibitor	Oncology	1644.5	150	1260	undisclosed
Submission									
2020Q1	Incyte Corp	MorphicSys AG	talasitamab	anti-CD19 mAb	Oncology	2000	750	1100	single-digit
2019Q4	Recordati SpA	Novartis AG	otidirostat phosphate, pasireotide, pasireotide LAR	Somatostatin Receptor (SSTR) Agonist	many indications incl. Oncology	390	390	0	undisclosed
2017Q1	Swedish Orphan Biovitrum AB	Light Chain Bioscience	emrapalumab, IM-1801, TG-1801	anti-CD19 mAb	Hematological Disorders	449 8785	49 58	0	undisclosed
2016Q4	Takeda Pharmaceutical Co Ltd	Bristol-Myers Squibb Co	pevolzumab	(PD1 or CD279 or PDCD1) Antagonist	Hematological Disorders	625	300	0	undisclosed
2016Q4	Bovion Pharmaceuticals Co Ltd	Feva Pharmaceuticals Inc	iozombic citrate	Protease inhibitor	Hematological Disorders	300	150	150	undisclosed
2016Q3	Zai Lab Ltd	Pharma Mar SA	plifidesim	Elongation Factor 1 Alpha 2 inhibitor	Infectious Disease	1 0104	0.5	0.5	undisclosed
2016Q1	ipson SA	Tesaro Inc	revparib	Polymerase 1 inhibitor	Oncology	54.5	15	39.5	undisclosed
2015Q1	Feva Pharmaceuticals Ltd	Exelixis Inc	Cabometyx, cabozantinib s-malate	Angiopoietin 1 Receptor inhibitor	Hematological Disorders	1688.7	210	878.7	single-digit
2014Q4	Feva Prime Therapeutics Inc	Blenola	cabralzumab, revlumab	DNA Synthesis Inhibitor	Oncology	112.75	31.75	80.75	undisclosed
2012Q3	Zhejiang Hsun Pharmaceutical Co	BMS	bleomycin, dactinomycin, epirubicin	Macrophage Colony Stimulating Factor 1 Receptor Antagonist	Hematological Disorders	137.5	350	1387.5	undisclosed
2008Q3	Swedish Orphan Biovitrum AB	Pfizer	ancemim, palifermin	DNA Directed RNA Polymerase Inhibitor	Oncology, Respiratory	295	295	0	undisclosed
2004Q2	BioMann Pharmaceutical Inc	Medica Pharmaceuticals	prednisolone sodium phosphate	FGFR2 Antagonist	Hematological Disorders	130	130	0	undisclosed
2013	Amgen Inc	Kyowa Kirin Co Ltd	mogamulizumab	Gucoconifid Receptor Agonist	many indications incl. Central Nervous System	93	93	0	undisclosed
median						619	100	420	undisclosed

Source: companies, Evaluate Pharma, Fierce Biotech, GlobalData, Bioentury.org

PARTNERING TRANSACTIONS (SOLID TUMORS)

Date	Drug Discovery & Preclinical	Seller	Buyer	Project	Project description	Therapeutic Area	Biodollar value	Upfront (mln USD)	Milestones	Royalties
2020Q2	Kymira	Sanofi		multi-program collaboration	small-molecule IRAK4 protein degraders	Immune-inflammatory disease	2 000	150	1 850	n/a
2020Q2	Vivion Therapeutics	Roche		proteomics screening platform	proteomics screening platform and small molecule library to find E3 ligases, a class of proteins that are involved in the breakdown of proteins in cells that have become damaged or are no longer needed.	cancer and immunology	n/a	135	n/a	n/a
2020Q2	Arakis Therapeutics	Roche		Small molecule platform	Multi-target Program Utilizing RNA-Targeted Small Molecule Drug Discovery Platform	cancer and immunology	n/a	190	n/a	n/a
2020Q1	Nunix	Sanofi		collaboration on targeted protein degradation therapies	DNA-encoded libraries and E3 ligases to create small molecules designed to induce degradation	cancer and other diseases	2 500	55	2 400	n/a
2019Q2	Nunix	Gilead		collaboration on targeted protein degradation therapies	pipelines of innovative targeted protein degradation drugs	cancer and other diseases	2 300	45	2 200	n/a
2019Q2	Kymira Therapeutics	Vertex		Collaboration in drug development of targeted protein degradation and Pegasus™ drug discovery platform	development collaboration to advance small molecule protein degraders against multiple targets.	cancer and other diseases	1 100	70	1 000	n/a
2019Q2	Aninas	Bayer		PROTAC technology platform	exploration of novel molecular target space to address weeds, insects and/or diseases that threaten crops worldwide	other	685	18	200	n/a
2019Q1	C4 Therapeutics	Biogen		CAT's novel protein degradation platform	strategic collaboration to investigate the use of CAT's novel protein degradation platform to discover and develop potential new treatments for neurological conditions	Parkinsons, Alzheimer disease	415	n/a	n/a	n/a
2019Q1	C4 Therapeutics	Roche		CAT's novel protein degradation platform	strategic collaboration to investigate the use of CAT's novel protein degradation platform to discover and develop potential new treatments for neurological conditions	cancer and other diseases	900	n/a	n/a	n/a
2018Q1	Aninas	Merck		PROTAC drug portfolio	yet-to-be-discovered small molecule drugs that act by TPO technology	Cancer, Alzheimer, inflammatory	830	125	706	n/a
2017Q3	Aninas	Genentech		PROTAC technology	Aninas' protein degradation technology against additional disease targets.	cancer and other diseases	650	n/a	n/a	n/a
2017Q3	IFM Therapeutics	BMS		STING and NLRP3 programs	molecules enhancing natural immune processes for treating cancer	cancer	n/a	300	n/a	n/a
2017Q1	Dorsan	Merck		platform	adenoisic antagonist	cancer and immunology	257	70	180	single-digit
2016Q4	Sonetto	Sanofi Enter		anti-PD-1 inhibitor	anti-PD-1 inhibitor	cancer	816	28	750	single-digit
2016Q4	Dong-A ST	ABBVie		MEK1/2 kinase inhibitor	kinase inhibitor	cancer and immunology	485	40	445	single-digit
2016Q2	Enuneral	Pluris Pharmaceuticals		ENJM 3884	anti-PD-1 mAb	cancer and immunology	200	1	100	single-digit
2016Q1	Synophen	Baxalta		platform 6 czaptezec	checkpoint inhibitor	cancer and immunology	1 600	175	1 425	single-digit
2016Q1	BluePrint Medicines	Roche		BLU-285, BLU-554	small-molecule kinase inhibitor	certain gastrointestinal tumors	193	9	184	n/a
2015Q4	Palobopharma	Novartis		PBF-509	adenoisic antagonist	non-small cell lung cancer	n/a	15	n/a	double-digit
2015Q3	Xencor	Amgen		XmAb14045, XmAb13676	anti-cancer cell bispecific antibody	solid cancer	1 740	45	1 695	n/a
2015Q3	Hepatares Therapeutics	AstraZeneca		HFL-1071	adenoisic antagonist	cancer and immunology	510	10	500	double-digit
2015Q2	Curadev	Roche		IDO1/TDO inhibitor	IDO1/TDO inhibitor	cancer and immunology	530	25	505	single-digit
2015Q1	Rigel	BMS		TGF-β inhibitor	TGF-β inhibitor	metastatic cancer	309	30	279	single-digit
2014Q4	NewLink Genetics	Roche		NLG919	IDO inhibitor	solid tumors or hematological malignancies	1 000	150	850	n/a
2011Q4	Hutchison Pharma	AstraZeneca		vaccines (HMPV-504)	kinase inhibitor	cancer and immunology	120	20	100	double-digit
2015	Aduro Biotech	Janssen		ADU-214	anti-cancer bacterial vaccine	solid cancer	787	30	750	double-digit
2016	Array BioPharma	AstraZeneca		small-molecule kinase inhibitor	small-molecule kinase inhibitor	cancer and immunology	n/a	27	n/a	n/a
Phase 1										
2016	Immunomics	Seattle Genetics		IMMU-132	Antibody Drug Conjugate	Oncology	2 000	250	1 700	double-digit
2005	AcQuile Inc	Daiichi Sankyo Co Ltd		mrasensitib mesylate	kinase inhibitor	Hematological Disorders, Non Malignant	265	10	255	n/a
2005Q3	Takeda Pharmaceutical	Merck KGaA		matuzumab	EGFR Antagonist	Oncology	72 216	72 23	0	n/a
2005Q4	Regeneron Pharmace	Sanofi		zinc-finger egrf	Placenta Growth Factor Inhibitor	Metabolic Disorders, Oncology	25	25	0	n/a
2009Q1	Onyx Pharmaceuticals	Sanofi		CT-1578; paclitaxel	SRAX1 Inhibitor	Immunology, Infectious Disease,	550	25	525	single-digit
2012Q3	Amgen	Sanofi		JLU42756493	Fibroblast Growth Factor Receptor (FGFR) kinase inhibitor	multiple cancers	500	40	460	double-digit
2012Q4	VentRx Pharmaceuticals	Janssen Pharmaceuticals		molinodol	Toll Like Receptor 8 (CD288 or TLR8) Agonist	Oncology	35	35	0	n/a
2012Q4	n/a	Sumitomo Dainippon Pharmaceutical		inapipracatin	STAT3 inhibitor	Oncology	170	15	155	n/a
2012Q4	Ionis Pharmaceuticals	AstraZeneca Plc		AZD-4785; danvatrisen sodium	KRAS inhibitor	Oncology	781	31	750	double-digit
2014Q4	Array BioPharma Inc	Cascadian Therapeutics		lucalatinib	ERBB 2 inhibitor	Oncology	300	20	280	single-digit
2015Q2	Array BioPharma Inc	Cascadian Therapeutics		lucalatinib	ERBB 2 inhibitor	Oncology	100	10	280	n/a
2015Q3	FuelPrime	BMS		FPA008	anti-CSF1R mAb	Oncology	2 283	350	1 800	n/a
2016Q2	CytomX	Abbvie		anti-CD71 ADC	anti-CD71 ADC	solid and hematologic cancer	490	30	460	n/a
2016Q2	4SC AG	Link Health Group		4SC-205	KIF11 inhibitor	Oncology	84 5363	84 54	0	n/a
2017Q1	Hanni Pharmaceuticals	Genentech USA Inc		beharafimb	Proto Oncogenes c RAF inhibitor	Oncology	910	80	830	single-digit
2017Q2	Calithera	Incyte		CB-1158	small-molecule arginine inhibitor	cancer and immunology	700	53	430	double-digit
2017Q3	Harbin Glaxo Pharma	Acacia Biosciences Inc		GL-S-010	Programmed Cell Death Protein 1 (PD1 or CD279 or PDCD1) Antagonist	Oncology	816	18 5	797 5	n/a
2017Q4	MacroGenics	Incyte		MG4012	checkpoint inhibitor	multiple cancers	900	150	330	double-digit
2017Q4	Loxo	Bayer		LOXO-101; LOXO-195	kinase inhibitor	cancer and immunology	515	200	375	n/a
2017Q4	MacroGenics Inc	Incyte Corp		refitamab	Programmed Cell Death Protein 1 (PD1 or CD279 or PDCD1) Antagonist	Oncology	915	150	750	n/a
2017Q4	AcQuile Inc	Kyowa Kirin Co Ltd		trantuzumab	Proto Oncogenes c Met Inhibitor	Oncology	123	30	93	n/a
2018Q3	Revolution Medicines	Sanofi		RMC-4630	RMC-4630	Oncology	600	50	500	double-digit
2018Q4	MacroGenics Inc	Zai Lab Ltd		margetuximab; Monoclonal Antibody for Oncol	Kinase ERBB 2 Antagonist	Oncology	165	25	140	n/a
2018Q4	Zymeworks Inc	BeiGene (Beigene) Co Ltd		zanidatamab; ZV-49	Kinase ERBB 2 Antagonist	Oncology	430	40	390	double-digit

Source: companies, Evaluate Pharma, Fierce Biotech, GlobalData, BioCentury.org.

Date	Seller	Buyer	Project	Project description	Therapeutic Area	Licence value [mln USD]	Upfront [mln USD]	Milestones	Royalties
Phase II									
200903	Arcus Biosciences Inc	Gilead Sciences Inc	AB-154; AB-610; AB-600; AB-928; Drug for O1	Adenosine Receptor A2a inhibitor	Oncology	2100	375	1725	n/a
201904	RAPI Therapeutics Inc	Hanns Pharmaceuticls Co Ltd	FLX-475	C-C Chemokine Receptor Type 4 (K5-5 or CD194 or CCR4) Antagonist	Oncology	118	10	108	n/a
201901	GlaivoSmithKline Plc	Hanns Pharmaceuticls Co Ltd	brintafusp alfa	PD L1 Inhibitor	Infectious Disease; Oncology	4233.503	343.26	3890.26	double-digit
201703	Lovo	Merck KGaA	LOXO-101; LOVO-195	TRK kinase inhibitor	patients with genetically defined cancer	575	200	400	double-digit
201703	Keyfuda	Merck	Lynparza & Selumetinib	pol(ADP-ribose) polymerase inhibitor	ovarian cancer	5 000	73	3 075	double-digit
201701	immunomedx	Seattle Genetics	MMU-132	ADC (antibody-drug conjugate)	solid tumor cancers	1 700	250	1 450	n/a
201502	Beigeneigert Joghheim	Hanns Pharmaceuticls Co	HMS1713	EGFR inhibitor	lung cancer	730	50	680	single-digit
201502	Innate Pharma SA	AstraZeneca	IPH201	checkpoin inhibitor (anti-MGGA2)	solid tumors or hematological malign	1 025	250	925	double-digit
201501	Innate Pharma SA	AstraZeneca Pfc	denilumab + monalizumab; monalizumab	IK Cell Receptor inhibitor	immunology; Infectious Disease; Or	1375	250	925	n/a
201401	FayPrime	Kyowa Kirin Co Ltd	entostat	Histone Deacetylase 1 Inhibitor	Oncology	100	25	75	single-digit
201303	Merck Co	AraZeneca	MK-1775	WEE1 kinase inhibitor	myeloma; lung cancer	1 738	350	1 388	n/a
201303	Merck & Co Inc	AstraZeneca Pfc	adavosertib; adavosertib + denilumab	PD L1 Inhibitor	ovarian cancer	50	50	0	n/a
201104	Pharmacyclics LLC	Janssen Biotech Inc	brutinib	Tyrosine Protein Kinase BTK Inhibitor	Oncology	975	150	825	double-digit
201102	PharmaEngine Inc	Merck KGaA	tecemotide	DNA Topoisomerase I Inhibitor	Oncology	6.65	6.65	0	n/a
201102	4SC AG	Yakult Honsha Co Ltd	tesimocast	Histone Deacetylase 1 Inhibitor	Oncology	266.5	10	210	n/a
200904	Incyte Corp	Eli Lilly and Co Ltd	ixarcimb; ixarcimb phosphate	Tyrosine Protein Kinase JAK1 Inhibitor	Cancer	192.66	8.69	183.87	single-digit
200904	Ardule Inc	Daiichi Sankyo Co Ltd	ixarcimb	Negativity Growth Factor Receptor Inhibitor	Oncology	620	60	0	single-digit
200901	Amylin Inc	Takeda Pharmaceuticls Co Ltd	medisamb diphosphate	MAPK/Erk1/2 Inhibitor	Oncology	37	303	55	double-digit
200402	AnoMED Inc (inactive)	Pionard Pharmaceuticls Inc (In	leflunomid	DNA Synthesis Inhibitor	Oncology	158	10	10	n/a
200402	Molgen AG	Pharma	leflunomid	Tumor Associated Calcium Signal Transducer 2 inhibitor	Oncology	123.899	5.88	117.9	n/a
200402	immunomedix Inc	Seagen Inc	sacuzumab gonitcan	EGFR Antagonist	Oncology	2000	250	1700	double-digit
200402	Symphony A/S	Merck KGaA	senbiantumab	Kinase ERBB3 Antagonist	Oncology	621.7794	25.13	597	single-digit
200402	Merimack Pharmaceuticls Inc	Sanofi	THB-317	Platelet Growth Factor Inhibitor	Oncology	530	60	470	single-digit
200402	Biomart International AB	F Hoffmann-La Roche Ltd	CYAD-01; CYAD-101	Killer Cell	Oncology	694.431	77.16	694.43	double-digit
200402	Calyad Oncology	One Pharmaceuticls Co Ltd	trastuzumab denurecan	Kinase ERBB2 inhibitor	Oncology	311.5	12.5	299	single-digit
201901	Daiichi Sankyo Co Ltd	AstraZeneca Pfc	denilumab	PD L1 Inhibitor	Musculoskeletal Disorders; Oncology	6900	1350	5550	single-digit
201502	Medimmune Ltd (inactive)	Celgene Corp	cabozantinib	Angiopoietin 1 Receptor Inhibitor	Oncology	450	450	0	n/a
200804	Exelixis Inc	Bristol-Myers Squibb Co	cabozantinib s-malate	PARP inhibitor	Oncology	1150	195	910	n/a
Phase III									
201903	Biomarin	Medivation	Tafapozab	MEK Kinase Inhibitor	breast cancer	410	160	350	double-digit
201903	Lupin Ltd	Boehringer Ingelheim International	LJP-3754	MEK Kinase Inhibitor	Oncology	770	20	700	n/a
201901	Daiichi Sankyo Co Ltd	AstraZeneca Pfc	trastuzumab denurecan	Kinase ERBB2 inhibitor	Musculoskeletal Disorders; Oncology	6900	1350	5550	n/a
201603	Methelch Ltd	Sorrento Therapeutics Inc	basilimab bobettir; cetuximab bobettir; inf	EGFR Inhibitor	Dermatology; Immunology; Oncology	200	10	150	n/a
201502	Medimmune Ltd (inactive)	Celgene Corp	denilumab	PD L1 Inhibitor	Oncology	450	450	0	n/a
201501	Can-File Biopharma Ltd	Cipher Pharmaceuticls Inc	picidenoson	Adenosine Receptor A3 (ADORA3) Agonist	many indications	2 307	1.31	1.6	n/a
201403	Infinity Pharma	Abbott	PH-145 - Dovelisib	PI3K-delta PI3K-gamma inhibitor	Blood cancers	680	275	405	double-digit
201403	Merimack Pharmaceuticls Inc	Baxter International Inc	emotecan hydrochloride	DNA Topoisomerase I Inhibitor	Oncology	970	100	870	n/a
201403	PharmaEngine Inc	Merimack Pharmaceuticls Inc	emotecan hydrochloride	DNA Topoisomerase I Inhibitor	Oncology	266.5	10	218.5	n/a
201202	Tesaro	Janssen Biotech	nraparib	PARP inhibitor	prostate cancer	450	35	415	n/a
201101	AVEO Pharmaceuticls Inc	Astellas Pharma Inc	livoxamb hydrochloride	Vascular Endothelial Growth Factor Receptor 1 inhibitor	Oncology; Ophthalmology; n/a	1460	125	1355	n/a
200904	Spectrum Pharmaceuticls Inc	Nippon Kayaku Co Ltd	apaziquone	DNA Synthesis Inhibitor	Mouth and Dental Disorders; Oncology	151	15	136	n/a
200904	Incyte Corp	Novartis AG	elgarnatib hydrochloride; ixarcimb phosphate	Hepatocyte Growth Factor Receptor Inhibitor	Dermatology; Gastrointestinal; Oncology	1644.5	150	1260	double-digit
200904	Exelixis Inc	Bristol-Myers Squibb Co	cabozantinib hydrochloride; cabozantinib s-malate	Angiopoietin 1 Receptor Inhibitor	Non Malignant Disorders; Oncology	1150	195	910	n/a
200904	Spectrum Pharmaceuticls Inc	Allegan Inc	apaziquone	DNA Synthesis Inhibitor	Mouth and Dental Disorders; Oncology	345.5	41.5	304	n/a
200804	Spectrum Pharmaceuticls Inc	Allegan Sales LLC	irremimzumab	Cytotoxic T Lymphocyte Protein 4 Antagonist	Mouth and Dental Disorders; Oncology	41.5	110	400	n/a
200403	Medarex Inc	Pfizer Inc	irinotecan	RNA Polymerase II Inhibitor	Infectious Disease; Oncology	510	110	400	n/a
2014	Pharma Mir SA	Chugai Pharmaceuticls Co Ltd	pacritinib	Interleukin 1 Receptor Associated Kinase 1 IRAK1 inhibitor	Oncology	138.4769	31.33	104.42	n/a
2009	Exelixis Inc	Baxalta Inc	cabozantinib	Angiopoietin 1 Receptor Inhibitor	Immunology; Infectious Disease; Or	362	60	302	n/a
2015	AstraZeneca	Celgene	MED04175	inhibitor PD-L1	Genito Urinary System; Oncology	15.25	140	1000	n/a
Submission									
200903	Arcus Biosciences Inc	Gilead Sciences Inc	AB-154; AB-610; AB-600; AB-928; Drug for O1	Nucleoside Inhibitor	Oncology	2100	375	1725	n/a
200903	Seagen Inc	Merck & Co Inc	ixarcimb	Kinase ERBB2 Inhibitor	Oncology	275	125	65	n/a
201901	Puma Biotechnology Inc	Pierre Fabre Medicament SA	netrabirib	EGFR Inhibitor	Gastrointestinal; Oncology	352	60	285	n/a
201801	Puma Biotechnology Inc	Pierre Fabre Medicament SA	netrabirib	EGFR Inhibitor	Gastrointestinal; Oncology	34.5	10	24.5	n/a
201701	One Pharmaceuticls Co Ltd	Merck & Co Inc	perbolizumab	Programmed Cell Death Protein 1 (PDI or CD279 or PDCD1) Antagonist	Infectious Disease; Oncology; Resp	625	625	0	n/a
201601	Exelixis Inc	Joseph SA	cabozantinib s-malate	Angiopoietin 1 Receptor Inhibitor	Genito Urinary System; Oncology	1088.7	210	878.7	double-digit
201502	Taiho Pharmaceuticls Co Ltd	Les Laboratoires Sanoel SAS	ixarcimb phosphate	DNA Synthesis Inhibitor	Oncology	130	130	0	n/a
201404	Fra Pharma Therapeutics Inc	Bristol-Myers Squibb Co	cabozantinib s-malate	Angiopoietin 1 Receptor Antagonist	Genetic Disorders; Immunology; Or	1737.5	350	1387.5	n/a
200903	OSI Pharmaceuticls Inc (inactive)	AVEO Pharmaceuticls Inc	ixarcimb hydrochloride	EGFR Inhibitor	Gastrointestinal; Oncology	20	20	0	n/a
200903	Abraxa Bioscience Inc	AstraZeneca Luxembourg SA	pacritinib albumin bound	Tubulin inhibitor	Cardiovascular; Oncology	200	200	0	n/a
200903	Taiho Pharmaceuticls Co Ltd	Sanofi	(gimeracil + atezacil + tegafur)	Dihydropyrimidine Dehydrogenase (DHDPH) Inhibitor	Oncology	295	0	295	n/a

Source: companies, Evaluate Pharma, Fierce Biotech, GlobalData, BioCentury.org

Glossary

Term	Definition
ADME	studies covering aspects of drug metabolism in the body (Absorption, Distribution, Metabolism and Excretion), performed at each stage of drug development to characterize the molecules in detail before starting clinical trials
activator	substance enabling or increasing the rate of a chemical reaction
ADCC	antibody dependent cellular cytotoxicity
AML	acute myeloid leukemia
angiogenesis	the process of formation of capillaries that supply blood
autoimmune disease	autoimmune diseases, otherwise known as autoimmune diseases, are diseases that result from an error in the immune system
best-in-class drug	the drug is the best in a given group of therapeutic compounds, with a unique mechanism of action determining the greatest therapeutic benefit
BID	bifunctional degrader, a compound that has a functional group that recognizes a pathogenic protein and a functional group that recognizes a ubiquitin ligase. Binding of the POI by BID allows for the attachment of ubiquitin and directing the POI to degradation in the proteasome
biodollar value	value of the partering contract, estimated as the sum of undiscounted payments possible to obtain
biological drug	The drug is closely related to biologically active molecules naturally occurring in the human body, acting by influencing the mechanisms mediated by them.
biosimilar drug	a product that is developed in a similar way to an already registered, existing reference biological drug
celebron	a protein included in the E3 ligase complex, influencing its activity
chemotherapy	a method of therapy that uses synthetic chemicals to combat microbial, parasitic diseases and cancer
CMC	complement-mediated cytotoxicity
CRBN	Cereblon protein, a protein included in the E3 ligase complex, influencing its activity
CRC	colorectal Cancer
degrader	molecule that attaches to a cellular protein and causes its degradation
degron	a signal element driving protein to be degraded
drug candidate	A molecule with proven safety and therapeutic efficacy, prepared for introduction to clinical trials
Drug Discovery process	the process of discovering new drugs, including the identification of a compound that interacts with a selected molecular target and its optimization.
DUB	deubiquitinases, enzymes that detach ubiquitin from proteins targeted for degradation in the proteasome.
E1 ligase	ubiquitin activating enzyme
E2 ligase	ubiquitin binding enzyme
E3 ligase	ubiquitin ligase, an enzyme that binds ubiquitin to a cell protein
EMA	European Medicines Agency
ENDTAC	ENDTAC (ENDosome TARgeting Chimera). Proof-of-concept technology that uses endosomes for cellular protein degradation.
FDA	Food and Drug Administration
first-in-class	a drug with a new mechanism of action in a given group of therapeutic compounds.
gene therapy	treatment by introducing foreign nucleic acids (DNA or RNA) into cells.
generic drug	a product that is developed in a similar way to an already registered, existing on the reference market.
GMP	Good Manufacturing Practice - a set of standards used in industrial production, especially in the pharmaceutical, food and other areas of economic activity.
HCC	hepatocellularcarcinoma
HyT	Hydrophobic tagging- a protein degradation technique in which a hydrophobic tag is attached to the POI. The POI associated with the tag is recognized as a protein with the wrong spatial structure and is directed to the cellular degradation process.
IAP	Protein Apoptosis Inhibitors (IAPs) are a family of proteins that partially act by inhibiting caspases (enzymes from the group of cysteine proteases that degrade cellular proteins when activated by apoptotic signals).
IBD	inflammatory bowel disease
IMiD	an immunomodulatory drug, for example, thalidomide
immunotherapy	a field of medicine that uses techniques to modify the functioning of the immune system.
in vitro study	the study of the effect of a compound on organs (heart, trachea, stomach, intestines), tissues or individual cells isolated from the animal organism.
in vivo study	the study is carried out on a living organism, most often in an animal system
inhibitor	substancja zatrzymująca lub zmniejszająca szybkość reakcji chemicznej.
innovative drug	A drug with a unique mechanism, patent protected in terms of formula and manufacturing process. Usually, it is a medicine containing an active substance or a mixture of active substances that have not been previously authorized in a given country.

source: Trigon Brokerage House

Glossary—continuation

Term	Definition
iRNA	RNA interference, a method of silencing the reading of genetic information
Lenalidomide	thalidomide derivative, an IMD class drug
ligand	a molecule in complex (complex) compounds that is attached directly to the central compound called the core of the complex.
ligase	an enzyme that catalyses the formation of chemical bonds between molecules
LiLys™	a ligase ligand library developed by Captor Therapeutics. Ligands of ligases are chemical compounds, the binding of which activates cell ligases.
lisosome	a cellular organelle, digesting proteins inside the cell
LYTAC	LYTAC (Lysosome Targeting Chimeras). Targeted degradation technology where pathogenic extracellular proteins are incorporated into endosomal degradation.
macroautophagy	the process of decomposition of chemical compounds, cell fragments and cell organelles by the cell
MDS	myelodysplastic syndrome
milestones	fee for the implementation of a milestone in project development
molecular glue	Low molecular weight chemical compounds that, upon binding to a target protein (POI), allow the initiation of an interaction between the POI and the ubiquitin E3 ligase and ultimately cellular degradation of the POI.
molecular target	a molecule in a living organism that interacts with a drug and the result of this interaction is the desired therapeutic effect
monoclonal antibody (mAb)	antibodies produced from B lymphocytes that specifically recognize one type of antigen
neosubstrate	ubiquitin ligase complex with a chemical compound (e.g. molecular glue) that can attach to new molecular targets not normally recognized by the ligase
Obteron®	technology analogous to PROTAC, including direct degraders of selected molecular targets. Direct degraders activate natural ligases, induce ubiquitination of the POI, as a consequence of which the pathogenic protein is degraded.
p53	a transcription factor with tumor suppressor (silencing) properties
pharmacovigilance	process safety assessment by monitoring adverse effects of medicinal products.
POI	Protein of Interest- protein selected as a molecular target
PROTAC	PROteolysis TARgeting Chimera- a small molecule composed of two active domains and a linker capable of removing certain undesirable proteins
proteasome	protein macromolecular enzyme aggregate that degrades ubiquitin-marked proteins
proteolytic complex	a complex of cellular proteins carrying out the process of protein degradation
proteome	the set of proteins present in the cell at a given moment, the protein equivalent of the genome.
RA	rheumatoid arthritis
regulatory protein	a protein that attaches to other proteins, causing them to activate or lose their activity
royalties	a contractual fee determined as a percentage or amount based on the levels of sales
selective drug	The compound that binds selectively to a molecular target, which results in increasing the therapeutic effect and minimizing potential side effects.
SLE	systemic lupus erythematosus
small molecule drug	A drug of low molecular weight, mostly produced by chemical synthesis.
Talidomide	an IMD drug, the first identified drug in the class of molecular glues
targeted protein degradation	targeted protein degradation (TPD) is a method that uses small molecule chemical compounds to engage the body's natural processes to remove pathogenic proteins
targeted therapy	a type of therapy that focuses on compounds that interact with a molecular target whose disorder is identified with the development of a given disease.
technological platform	an innovative research tool that enables identification and development of novel drugs in the selected research areas
transcription factor	DNA binding protein to a specific place or region where it regulates the process of transcription (reading genetic information)
ubiquitin ligase	or E3 ligase, an enzyme that binds ubiquitin to a cellular protein
ubiquitine	a small molecule protein that is present in all eukaryotic cells and plays a key role in the labeling of proteins (ubiquitination) that are expected to be degraded by the cell in the proteasome.
UCH	Ubiquitin carboxy-terminal hydrolase; type of deubiquitinase enzyme
upfront payment	initial payment, usually related to the reimbursement of costs incurred as a result of project development to the commercialization stage
USP	Universal Stress Protein, a protein secreted under stressful conditions for the cell, allowing the activation of mechanisms enabling the cell's survival
VHL	von-Hippel-Lindau (VHL) protein, element of E3 ligase complex
zinc finger	a type of protein domain found in DNA binding proteins and directly involved in the binding of a nucleic acid molecule by the protein.

source: Trigon Brokerage House

Income statement (PLNm)

	2019	2020	2021	2022F	2024F	2024F
Revenues	0,0	0,0	4,0	23,4	27,2	14,0
Revenues from R&D services	0,0	0,0	4,0	13,8	17,6	14,0
Revenues from R&D partnering transactions	0,0	0,0	0,0	9,6	9,6	0,0
Profit from sales	0,0	0,0	3,2	13,8	17,6	14,0
Operating costs	23,8	33,5	54,0	77,8	93,9	94,0
Other operating profits	16,0	21,6	24,6	21,9	39,8	34,6
Other operating costs	0,0	0,4	5,8	0,0	0,0	0,0
EBITDA	-3,4	-5,6	-24,5	-34,9	-27,3	-36,0
EBITDA adj.	-3,4	-5,6	-24,5	-34,9	-27,3	-36,0
Amortization	4,5	6,6	7,4	7,2	9,3	9,5
EBIT	-7,9	-12,2	-31,9	-42,1	-36,6	-45,5
Financial net	-0,5	-0,3	-0,8	0,1	0,0	0,0
Gross profit	-8,3	-12,7	-32,8	-42,3	-37,6	-47,6
Income tax	0,0	0,0	0,0	0,0	0,0	0,0
Minority interest	0,0	0,0	0,0	0,0	0,0	0,0
Net profit	-8,3	-12,7	-32,8	-42,3	-37,6	-47,6
Net profit adj.	-8,3	-12,7	-32,8	-42,3	-37,6	-47,6
EBITDA adj. margin	-	-	-	-	-	-
EBIT margin	-	-	-	-	-	-
net profit adj. margin	-	-	-	-	-	-
sales grow th y/y	-	-	-	488%	-	-
EBITDA adj. grow th y/y	-	-	-	-	-	-
EBIT grow th y/y	-	-	-	-	-	-
net profit adj. grow th y/y	-	-	-	-	-	-

Source: the company (historical data), Trigon Brokerage House (forecasts)

	2Q21	3Q21	4Q21	1Q22	2Q22	3Q22F
Revenues	1,0	1,3	n.a.	1,0	1,2	1,0
Revenues from R&D services	1,0	1,3	n.a.	1,0	1,2	1,0
Revenues from R&D partnering transactions	0,0	0,0	n.a.	0,0	0,0	0,0
Profit from sales	1,0	0,8	n.a.	0,8	0,9	1,6
Operating costs	12,1	15,4	n.a.	16,3	17,8	16,9
Other operating profits	5,3	5,8	n.a.	4,7	6,9	5,2
Other operating costs	1,1	0,0	n.a.	0,0	0,0	0,0
EBITDA	-5,1	-6,9	n.a.	-8,9	-8,1	-8,4
EBITDA adj.	-5,1	-6,9	n.a.	-8,9	-8,1	-8,4
Amortization	1,9	1,9	n.a.	1,9	1,9	1,7
EBIT	-6,9	-8,8	n.a.	-10,9	-10,0	-10,2
Financial net	-0,6	-0,1	n.a.	0,0	0,1	0,0
Gross profit	-7,5	-8,9	n.a.	-11,0	-9,9	-10,3
Income tax	0,0	0,0	n.a.	0,0	0,0	0,0
Minority interest	0,0	0,0	n.a.	0,0	0,0	0,0
Net profit	-7,5	-8,9	n.a.	-11,0	-9,9	-10,3
Net profit adj.	-7,5	-8,9	n.a.	-11,0	-9,9	-10,3

Source: the company (historical data), Trigon Brokerage House (forecasts)

Balance (PLN m)

	2019	2020	2021	2022F	2024F	2024F
Fixed assets	10,6	12,5	13,0	14,8	24,8	33,9
Tangible fixed assets	10,4	12,2	12,6	14,4	24,4	33,5
Intangible assets	0,1	0,1	0,2	0,1	0,1	0,1
Company's value	0,0	0,0	0,0	0,0	0,0	0,0
Long-term receivables	0,0	0,0	0,1	0,1	0,1	0,1
Long-term investments	0,0	0,0	0,0	0,0	0,0	0,0
Other	-	-	-	-	-	-
Current assets	14,7	13,2	130,2	91,5	55,9	35,1
Inventory	0,0	0,0	2,0	0,0	0,0	0,0
Trade receivables	1,9	1,8	11,7	9,4	9,4	9,4
Other	0,0	0,0	0,0	0,0	0,0	0,0
Cash	12,3	10,7	117,6	67,2	31,6	5,8
Assets	25,3	25,8	143,3	106,3	80,6	69,1
Equity	4,3	-1,0	124,1	86,7	49,0	1,4
Share capital	0,4	0,4	0,4	0,4	0,4	0,4
Other	12,2	11,3	145,3	128,6	128,6	128,6
Net profit (loss)	-8,3	-12,7	-21,7	-42,3	-80,0	-127,6
Minority capital	0,0	0,0	0,0	0,0	0,0	0,0
Long-term liabilities	5,8	6,8	3,0	3,3	6,5	16,1
Interest-bearing liabilities	5,7	6,7	2,9	3,2	6,4	16,1
Other	0,1	0,1	0,0	0,0	0,0	0,0
Short-term liabilities	15,2	20,0	16,2	16,4	25,1	51,5
Interest-bearing liabilities	4,6	5,7	5,2	8,8	17,6	43,9
Trade liabilities	3,0	3,2	4,6	5,5	5,5	5,5
Other	7,7	11,1	6,4	2,1	2,0	2,1
Liabilities	25,3	25,8	143,3	106,3	80,6	69,1
Net working capital	-1,1	-1,4	9,1	3,9	3,9	3,9
Net debt	-2,1	1,8	-109,4	-55,2	-7,6	54,2
Net debt adj.	-2,1	1,8	-109,4	-55,2	-7,6	54,2

Cash Flow (PLNm)

	2019	2020	2021	2022F	2024F	2024F
Cash flows from operating activities	4,4	-0,6	-28,8	-31,1	-28,4	-43,1
Net profit (loss)	-8,3	-12,7	-32,8	-42,3	-37,6	-47,6
Amortization	4,5	6,6	7,4	7,2	9,3	9,5
Changes in working capital	0,7	1,7	-18,8	3,2	-0,1	0,0
Inventory changes	-	-	-	-	-	-
Trade receivables change	0,5	1,7	-10,0	2,1	0,0	0,0
Trade liabilities change	0,2	0,0	-8,8	1,1	-0,1	0,0
Other	7,5	3,8	15,4	0,9	0,0	-5,0
Cash flows from investment activities	-0,2	-0,2	-5,1	-19,2	-7,0	-8,0
CAPEX	0,2	0,2	5,1	19,4	7,0	8,0
Other	-0,5	-0,4	-10,3	-38,6	-14,0	-16,0
Cash flows from financial activities	5,7	-0,9	140,9	-0,1	-0,2	25,4
Interest-bearing liabilities change	0,0	0,0	0,0	6,7	12,0	36,0
Revenues from shares emission	10,2	5,6	148,2	0,0	0,0	0,0
Dividend	0,0	0,0	0,0	0,0	0,0	0,0
Other	-4,5	-6,5	-7,4	-6,8	-12,2	-10,6
Net cash flows	9,9	-1,7	107,0	-50,4	-35,7	-25,7
Cash opening balance	2,4	12,3	10,7	117,6	67,2	31,6
Closing balance of cash	12,3	10,7	117,6	67,2	31,6	5,8

Source: the company (historical data), Trigon Brokerage House (forecasts)

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Definitions

capitalisation – market price multiplied by the number of a company's shares

free float (%) – a percentage of a company's shares held by shareholders with less than 5% shareholding reduced by treasury shares held by the company

min/max 52 wks – minimum/maximum share price within the last 52 weeks

average turnover – average volume of share trading within the last month

EBIT – operating profit

EBITDA – operating profit increased by depreciation and amortisation

adjusted profit – net profit adjusted for one-off items

CF – cash flow

capex – sum of investment expenditures on fixed assets

OCF – cash generated through the operational activities of the company

FCF – cash generated by the company after taking into account outflows to support operations and retained capital

ROA – rate of return on assets

ROE – rate of return on equity

NWC – net working capital

Cash conversion cycle – period from the moment of expenditure of cash for the purchase of production factors until the moment of receipt of cash revenues from the sale of manufactured goods or services.

Gross profit margin – a ratio of gross profit to net revenue

EBITDA margin – a ratio of sum of operating profit and depreciation/amortisation to net revenue

EBIT margin – a ratio of operating profit to net revenue

net margin – a ratio of net profit to net revenue

EPS – earnings per share

DPS – dividends per share

P/E – a ratio of market price to earnings per share

P/BV – a ratio of market price to book value per share

EV/EBITDA – a company's EV to EBITDA ratio

EV – sum of a company's current capitalisation and net debt

DY – dividend yield, dividend paid to share price ratio

RFR - risk-free rate

WACC - weighted average cost of capital

ISSUER – Captor Therapeutics S.A.

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Recommendation prepared by: Katarzyna Kosiorek

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